

# The Penn Mutual Life Insurance Company

2024 Consolidated GAAP Financial Statements



# **Report of Independent Auditors**

To the Board of Trustees of The Penn Mutual Life Insurance Company

# **Opinion**

We have audited the accompanying consolidated financial statements of The Penn Mutual Life Insurance Company and its subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2024 and 2023, and the related consolidated statements of operations, comprehensive income, changes in equity, and cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2024 and 2023, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Philadelphia, Pennsylvania

February 20, 2025

# **Table of Contents**

	Page
Consolidated Balance Sheets	1
Consolidated Statements of Operations	2
Consolidated Statements of Comprehensive Income	3
Consolidated Statements of Changes in Equity	4
Consolidated Statements of Cash Flows	5
Notes to the Consolidated Financial Statements	
Note 1. Nature of Operations and Basis of Presentation	6
Note 2. Summary of Significant Accounting Policies	6
Note 3. Investments	14
Note 4. Derivatives	19
Note 5. Fair Value of Financial Instruments	23
Note 6. Goodwill and Intangibles	29
Note 7. Separate Accounts	30
Note 8. DAC and Sales Inducements	30
Note 9. Guaranteed Minimum Annuity Benefits	31
Note 10. Income Taxes	33
Note 11. Reinsurance	35
Note 12. Debt	35
Note 13. Benefit Plans	36
Note 14. Accumulated Other Comprehensive Income	43
Note 15. Commitments, Contingencies and Uncertainties	44
Note 16. Statutory Financial Information	45
Note 17. Subsequent Events	45

# **Consolidated Balance Sheets**

December 31,	2024	2023
ASSETS		
Investments:		
Debt securities, at fair value:		
Available for sale	\$ 26,643,460	\$ 21,635,902
Trading	335,429	536,239
Equity securities, at fair value, available for sale	14,694	103,346
Real estate, net of accumulated depreciation	12,250	30,554
Policy loans	1,870,895	1,472,399
Alternative assets	1,587,369	1,618,640
Derivatives	1,144,599	1,157,348
Other invested assets	913,177	789,246
TOTAL INVESTMENTS	32,521,873	27,343,674
Cash	77,125	165,891
Investment income due and accrued	330,401	255,036
Deferred acquisition costs	4,468,863	4,249,430
Amounts recoverable from reinsurers	782,389	895,939
Broker/dealer receivables	10,728	3,491,708
Other assets	808,990	1,401,774
Separate account assets	9,157,829	8,937,257
TOTAL ASSETS	\$ 48,158,198	\$ 46,740,709
LIABILITIES AND EQUITY		
Liabilities:		
Reserves for future policy benefits	\$ 13,261,637	\$ 11,647,930
Other policyholder funds	15,430,022	13,938,776
Broker/dealer payables	4,159	3,001,942
Deferred tax liabilities	542,632	562,756
Debt	899,736	939,631
Derivatives	888,317	1,058,964
Other liabilities	2,197,394	2,532,178
Separate account liabilities	9,157,829	8,937,257
TOTAL LIABILITIES	42,381,726	42,619,434
Equity:		
Retained earnings	6,793,099	5,466,122
Accumulated other comprehensive loss	(1,021,305)	(1,349,195)
Noncontrolling interest	4,678	4,348
TOTAL EQUITY	5,776,472	4,121,275
TOTAL LIABILITIES AND EQUITY	\$ 48,158,198	\$ 46,740,709

# Consolidated Statements of Operations

Years Ended December 31,	2024	2023
REVENUES		
Premium and annuity considerations	\$ 2,273,899	\$ 2,197,062
Policy fee income	724,119	641,798
Net investment income	1,495,699	1,073,466
Net investment gains/(losses)	1,112,394	(38,361)
Broker/dealer fees and commissions	1,435,683	1,361,940
Other income	96,033	83,042
Total revenues	7,137,827	5,318,947
BENEFITS AND EXPENSES		
Benefits paid to policyholders and beneficiaries	1,617,049	1,485,244
Policyholder dividends	245,843	188,664
Increase in reserves for future policy benefits	1,649,058	1,626,778
General expenses	1,036,228	890,830
Broker/dealer sales expense	781,981	737,737
Amortization of deferred acquisition costs	200,599	149,777
Total benefits and expenses	5,530,758	5,079,030
Income before income taxes	1,607,069	239,917
Income tax expense	281,239	38,248
Net income	1,325,830	201,669
Net income attributable to noncontrolling interest	351	689
Net income attributable to Penn Mutual	\$ 1,325,479	\$ 200,980

# Consolidated Statements of Comprehensive Income

Years Ended December 31	2024	2023
Net income	\$ 1,325,830 \$	201,669
Other comprehensive income/(loss)		
Unrealized (losses)/gains on investments:		
Unrealized (losses)/gains arising during the period, net of taxes of \$(84,425) and \$116,248	(321,011)	437,122
Reclassification adjustments included in net income, net of taxes of \$108,462 and \$9,295	408,026	34,953
UNREALIZED GAINS	87,015	472,075
Valuation Allowance	209,139	159,923
UNREALIZED GAINS, net of Valuation Allowance	296,154	631,998
Funded status of postretirement plans		
(Losses)/gains arising during the period, net of taxes of \$(757) and \$49	(2,850)	185
Reclassification adjustments included in net income, net of taxes of $$107$$ and $$222$	402	835
Curtailments and settlements arising during the period, net of taxes of \$9,086 and \$0	34,184	
FUNDED STATUS OF POSTRETIREMENT PLANS	31,736	1,020
Other comprehensive gain	327,890	633,018
Comprehensive income	\$ 1,653,720 \$	834,687

# Consolidated Statements of Changes in Equity

			Non- Controlling Retained Interest Earnings				Total Equity
BALANCE AT JANUARY 1, 2023	\$ (1,982,213)	\$	8,231	\$	5,267,605	\$	3,293,623
Net income for 2023	_		689		200,980		201,669
Other comprehensive gain, net of tax	633,018		_		_		633,018
Comprehensive gain							834,687
Change in equity in noncontrolling interest	_		(4,572)		(2,463)		(7,035)
BALANCE AT DECEMBER 31, 2023	\$ (1,349,195)	\$	4,348	\$	5,466,122	\$	4,121,275
Net income for 2024	_		351		1,325,479		1,325,830
Other comprehensive gain, net of tax	327,890		_		_		327,890
Comprehensive gain						_	1,653,720
Change in equity in noncontrolling interest			(21)		1,498		1,477_
BALANCE AT DECEMBER 31, 2024	\$ (1,021,305)	\$	4,678	\$	6,793,099	\$	5,776,472

# Consolidated Statements of Cash Flows

Years Ended December 31,		2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$	1,325,479 \$	200,980
Adjustments to reconcile net income to net cash provided by operating activities:			
Capitalization & amortization of acquisition costs, net		(196,652)	(253,315)
Policy fees & interest credited on universal life and investment contracts		109,216	(59,047)
Depreciation and amortization		149,519	169,299
Net investment (gains)/losses		(1,112,394)	38,361
Capitalized interest & stock distributions		(3,856)	(1,454)
Change in:			
Investment income due and accrued		(75,365)	(19,461)
Amounts recoverable from reinsurers		113,550	34,206
Future policy benefits		1,635,237	1,892,711
Accrued income taxes		162,744	(11,431)
Net broker/dealer receivables		107,342	(50,344)
Trading securities		(112,620)	(31,260)
Other assets and liabilities		433,846	302,634
Net investment income		55,926	132,749
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	2,591,971 \$	2,344,628
CASH FLOWS FROM INVESTING ACTIVITIES			
Sale of investments:			
Debt securities, available for sale	\$	4,244,387 \$	571,953
Equity securities		106,252	49,931
Other invested assets		_	420
Other		2,400,000	_
Maturity and other principal repayments:			
Debt securities, available for sale		2,873,894	1,478,569
Derivatives		8,811	223,551
Alternative assets		164,497	152,078
Other		60,098	14,288
Cost of investments acquired:			
Debt securities, available for sale		(12,620,672)	(3,934,626)
Equity securities		(16,060)	(82,195)
Alternative assets		(177,878)	(220,883)
Derivatives		(207,537)	(244,482)
Other		(127,640)	(15,342)
Change in policy loans, net		(398,496)	(322,951)
Change in short-term investments		(322,197)	(132,236)
Increase in collateral payable		143,677	60,780
Purchases of furniture and equipment, net of dispositions		(4,095)	(11,867)
NET CASH USED IN INVESTING ACTIVITIES	\$	(3,872,959) \$	(2,413,012)
CASH FLOWS FROM FINANCING ACTIVITIES			
Policyholder account balances:			
Deposits for universal life and investment contracts	\$	8,783,371 \$	2,107,180
Withdrawals from universal life and investment contracts		(8,200,197)	(2,390,920)
Transfers from separate accounts, net		623,001	396,140
Net (decrease)/increase in debt		(15,781)	14,816
Change in noncontrolling interest		1,828	(6,346)
NET CASH PROVIDED BY FINANCING ACTIVITIES	\$	1,192,223 \$	120,870
Net (decrease)/ increase in cash	-	(88,764)	52,486
Cash, beginning of year		165,891	113,405
CASH, END OF YEAR	\$	77,127 \$	165,891

# Notes to Consolidated Financial Statements

# Note 1. NATURE OF OPERATIONS AND BASIS OF PRESENTATION

NATURE OF OPERATIONS The Penn Mutual Life Insurance Company ("PML") and its subsidiaries (collectively, "the Company") offer a wide range of insurance and investment products including life insurance, annuities, and investment products, as well as advisory services. PML, a Pennsylvania domiciled mutual life insurance company, concentrates primarily on the sale of individual life insurance and annuity products. PML and its wholly owned life insurance subsidiary, The Penn Insurance and Annuity Company ("PIA"), primarily market traditional whole life, term life, fixed universal life, indexed universal life, variable universal life, immediate annuity and fixed and variable deferred annuity products through a network of closely affiliated and independent financial professionals. PML is licensed to sell its products in forty-nine states and the District of Columbia. In addition, the Company offers a variety of investment products and advisory services through its non-insurance subsidiaries (principally broker/dealer and investment advisory subsidiaries). PIA is domiciled in Delaware and is licensed to sell its products in forty-nine states and the District of Columbia. Vantis Life Insurance Company ("Vantis"), is a direct writer of individual annuities. Vantis redomesticated to the State of Delaware on November 25, 2024 and is licensed to sell its products in forty-nine states and the District of Columbia. Prior to November 25, 2024, Vantis was domiciled in the State of Connecticut. The Penn Insurance and Annuity Company of New York ("PIANY") is a direct writer of individual annuities and ordinary life insurance. Domiciled in New York, PIANY is licensed to sell its products in that state. Janney Montgomery Scott LLC ("JMS"), a dual-registered broker-dealer (registered with the Securities and Exchange Commission ("SEC")) and registered investment advisor (registered with the Financial Industry Regulatory Authority ("FINRA")), engages in a broad range of activities in the private wealth management, equity and fixed income capital markets. On July 19, 2024, the Company entered into a Securities Purchase Agreement with a nonaffiliated entity for the sale of JMS. The sale closed on November 29, 2024 with a pre-tax realized capital gain of \$1,596,534, which is recognized in Net investment gains/(losses) on the Consolidated Statements of Operations. Pre-tax earnings for JMS at the time of sale were \$157,736. Hornor, Townsend & Kent, LLC ("HTK"), a wholly-owned subsidiary of the Company and a dual-registered broker-dealer (registered with the SEC) and registered investment advisor (registered with FINRA), selects, trains and supervises personnel of the Company and independent registered representatives in connection with the sale of registered products. Penn Mutual Asset Management, LLC ("PMAM"), a wholly-owned subsidiary of the Company, registered with the SEC, serves as an investment adviser to a number of affiliated funds and accounts. PMAM also offers private fund investment vehicles to its clients.

**BASIS OF PRESENTATION** The accompanying Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and reflect the consolidation of PML and its wholly owned and majority controlled subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

The Company invested with other co-investors in the Penn Mutual Asset Management Multi-Series Funds A and B and the Penn Mutual AM Strategic Income Fund (collectively "PMAM's Private Funds/PMUBX"). As the majority owner, the Company consolidates the funds, and any unaffiliated investors' noncontrolling interest in the fund is reported in "Noncontrolling interest."

PML prepares its regulatory financial statements in accordance with statutory accounting practices prescribed or permitted by the Pennsylvania Insurance Department. Vantis, PIA and its wholly owned reinsurance company follow statutory practices prescribed or permitted by the Delaware Department of Insurance. Prior to redomestication in 2024, Vantis followed statutory practices prescribed or permitted by the Connecticut Department of Insurance. PIANY follows statutory practices prescribed or permitted by the New York Department of Financial Services. These are comprehensive bases of accounting other than GAAP (collectively, "statutory accounting principles" or "SAP").

**RECLASSIFICATIONS** Certain prior year amounts have been reclassified to conform to current year presentation. These reclassifications had no impact on capital and equity or net income in the prior year.

### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**USE OF ESTIMATES** The preparation of financial statements requires management to make estimates and assumptions that impact the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Those estimates are inherently subject to change and actual results could differ from those estimates. Included among the material reported amounts and disclosures that requires extensive use of estimates are:

- ♦ Fair value of certain invested assets and derivatives
- ♦ Expected credit losses
- ♦ Value of goodwill
- ♦ Capitalization and amortization of deferred acquisition costs ("DAC")
- ♦ Reserves for future policyholder benefits
- Accounting for income taxes and valuation of deferred income tax assets and liabilities and unrecognized tax benefits
- ♦ Litigation and other contingencies
- Pension and other postretirement and postemployment benefits

**INVESTMENTS** The Company is required to classify its investments into one of three categories: held-to-maturity, available-for-sale, or trading. The Company determines classification of debt securities at the time of purchase. The Company classifies its debt securities (bonds, preferred stocks and mortgage and asset-backed securities) as available-for-sale ("AFS") and trading. AFS securities are reported at fair value, with unrealized gains/(losses) reported in other comprehensive income, net of deferred taxes and related adjustments. Trading securities are held at fair value, with changes in value reported through net investment gains/(losses). Income on debt securities is recognized using the effective yield method of amortization. For mortgage and asset-backed securities ("structured securities") that do not have a fixed schedule of payments, the effect on amortization or accretion is revalued periodically based on the current estimated cash flow. Cash flow assumptions for structured securities are obtained from broker dealer survey values or internal estimates consistent with the current interest rate and economic environments. These assumptions represent the Company's best estimate of the amount and timing of estimated principal and interest cash flows based on current information and events. Interest on debt securities is recorded as income when earned.

Equity securities are carried at fair value. Unrealized capital gains/(losses) are reported in net investment gains/(losses). Dividends on equity securities are credited to income on their ex-dividend dates.

Real estate is carried at depreciated cost. Depreciated cost is adjusted for impairments whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable, with the impairment being included in net investment losses. During 2024, the Company recognized impairments on its real estate totaling \$11,767 based on recent property valuations. These impairments are recognized in Net investment gains, net of tax on the Consolidated Statements of Operations. Depreciation is calculated using the straight-line method over the estimated useful life of the real estate holding, not to exceed 40 years. Depreciation expense on real estate is included in net investment income on the Statements of Comprehensive Income.

Cash and cash equivalents includes investments purchased with maturities of three months or less and money market funds.

Policy loans are stated at the aggregate balance of unpaid principal and capitalized interest.

Alternative assets are investments in limited partnerships for which the Company applies the equity method of accounting. Due to the timing of the valuation data received from the partnerships, these investments are reported in accordance with the most recent valuations received, which are primarily on a one quarter lag.

Other invested assets include short-term investments, low income housing tax credit investments ("LIHTC"), stock held in the Federal Home Loan Banks of Pittsburgh and Boston ("FHLB") and miscellaneous invested assets. Short-term investments, which are carried at amortized cost and approximate fair value, consists of investments purchased with maturities of greater than three months and less than or equal to 12 months. Certain short-term investments are held as collateral for derivative transactions. LIHTC investments are accounted for under the equity method. The delayed equity contributions for these investments are unconditional and legally binding and therefore, have been recognized as a liability. LIHTC investments are reviewed for impairment which, if identified, is recorded as a net investment loss.

Net investment gains/(losses) on sales are generally computed using the specific identification method and are included in income on the trade date and net of amortization of deferred acquisition costs. Unrealized capital gains/(losses) on

investments, and adjustments to deferred acquisition costs and unearned revenue, net of applicable taxes, are accounted for as a separate component of other comprehensive income.

**EVALUATING AVAILABLE FOR SALE INVESTMENTS FOR EXPECTED CREDIT LOSSES** In 2024, the Company performed a regular evaluation, on a security-by-security basis, of its available for sale investment holdings in accordance with its impairment policy in order to evaluate whether such investments have expected credit losses and require an allowance to be established.

The Company considers, amongst other criteria, whether it has the intent to sell a particular impaired available for sale debt security. Decisions to sell are based on current market conditions and information available to the Company at that time. When the Company has determined it has the intent to sell or will be required to sell a security before recovery of its amortized cost, the security will be deemed to have an expected credit loss in the period that the sale decision was made and an allowance for the entire difference between the fair value and the amortized cost will be recorded in earnings.

If the Company believes it is more likely than not that it will not be required to sell the security before recovery of its amortized cost, the Company evaluates the security for impairment to determine if the decline in fair value below market value is considered to be an expected credit loss. Factors considered in this determination include, but are not limited to, the significance of the decline, current economic conditions, past credit loss experience, estimated future cash flows and other circumstances of the investment. If the Company concludes that there is an expected credit loss, the Company estimates the present value of the expected future cash flows to be received from the security, and if less than the amortized cost, an allowance will be established in that period. This amount is referred to as the credit loss and will be recognized in earnings. Any remaining difference between the present value of the expected future cash flows to be received and the estimated fair value of the security is referred to as the non-credit loss and will be recognized as a separate component of other comprehensive loss. For available for sale debt securities for which an expected credit loss was recognized in earnings, the decision as to whether or not the difference between the new amortized cost basis and the cash flows expected to be collected should be accreted as interest income is done on a security by security basis.

FHLB stock is evaluated for impairment considering the ultimate recoverability of its par value. When evaluating the ultimate recoverability of par value, the Company considers current facts and circumstances of the FHLB including any declines in the net assets of the FHLB, legislative and regulatory changes impacting the FHLB and the liquidity position of the FHLB. The Company also considers the materiality of the carrying amount of the FHLB stock to the Company and whether it is expected that the Company intends to dispose of the FHLB stock at an amount other than par value.

**DERIVATIVE FINANCIAL INSTRUMENTS** The Company may utilize various derivatives, including swaps, swaptions, futures, forward contracts, caps and options in conjunction with its management of assets and liabilities and interest rate risk. All derivatives are required to be recorded at fair value. The accounting treatment of specific derivatives depends on whether the financial instrument is designated and qualifies as a highly effective hedge. To qualify as a hedge, the hedge relationship is designated and formally documented at inception by detailing the particular risk management objective and strategy for the hedge. This includes the item and risk that is being hedged, the derivative that is being used, as well as how effectiveness is being assessed and measured. A derivative must be highly effective in accomplishing the objective of offsetting either changes in fair value or cash flows for the risk being hedged to qualify for hedge accounting. The hedging relationship is considered highly effective if the changes in fair value or discounted cash flows of the hedging instrument is within 80%-125% of the inverse changes in the fair value or discounted cash flows of the hedged item. The Company formally assesses effectiveness of its hedging relationships both at the hedge inception and on a quarterly basis. Derivatives are generally recognized at fair value. Derivatives with a positive fair value are reported as assets. Derivatives with a negative fair value are reported as liabilities. The Company does not engage in derivative financial instrument transactions for speculative purposes.

The Company has an embedded derivative in the form of equity options, which are related to the Interest Credited reserve. The Company has elected to record the change in value of the derivative that provides an economic hedge to the identified policyholder obligation, in interest on policy contract funds ("Benefits to policyholders"), the financial statement line item that reflects the change in the value of the embedded derivative.

Interest rate swaps, inflation swaps, caps, swaptions, currency swaps and interest rate futures are used to manage risk from interest rate fluctuations. Credit default swaps protect the Company from a decline in credit quality of a specified

security. Receiver swaps, a type of interest rate swap, protect the Company from credit risk in the fixed income portfolio. These do not meet the criteria of an effective hedge.

Currency swaps are also used to manage exposure to fluctuation in currency values associated with certain foreign currency denominated bonds.

For a cash flow hedge, in which derivatives hedge the variability of cash flows related to variable rate available-for-sale securities and foreign denominated bonds, the accounting treatment depends on the effectiveness of the hedge. To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value are not included in current earnings, but are reported as other comprehensive income. To the extent these derivatives are not effective, changes in their fair values are included in earnings as a net investment gain/(loss).

For a fair value hedge, in which the derivatives hedge the impact of changing interest rates on the value of specific municipal bonds, the accounting treatment depends on the effectiveness of the hedge. To the extent these derivatives are effective in offsetting the variability of the hedged interest rates, changes in the derivatives' fair value are not included in current earnings, but are reported as other comprehensive income. To the extent these derivatives are not effective, changes in their fair values are included in earnings as a net investment gain/(loss).

For derivatives, when hedge accounting is discontinued because it is probable that a forecasted transaction will not occur, the gain/(loss) that was accumulated in other comprehensive income is recognized immediately as a realized capital gain/ (loss). The derivative will continue to be carried on the balance sheet at its fair value with subsequent changes in fair value recorded as a realized capital gain/(loss). When hedge accounting is discontinued because the hedge is terminated, the accumulated gain/(loss) remains in other comprehensive income until the forecasted transaction is no longer probable. At that time, the accumulated gain or loss is amortized as a realized capital gain/(loss) over the remaining life of the derivative contract.

The Company discontinues hedge accounting prospectively if: (i) it is determined that the derivative is no longer effective in offsetting changes in the fair value or cash flows of a hedged item, (ii) the derivative expires, is sold, terminated, or exercised, (iii) the derivative is de-designated as a hedge instrument, or (iv) it is probable that the forecasted transaction will not occur and the derivative is held at fair value.

The Company utilizes total return swaps, interest rate swaps, inflation swaps, swaptions, financial futures and equity options to hedge risks associated with the offering of equity market based guarantees in the Company's annuity product portfolio. These derivatives do not qualify for hedge accounting. The change in fair value of these derivatives is recognized as a net investment gain/(loss). The Company utilizes equity options in the form of call spreads to hedge equity market risks associated with the offering of indexed universal life insurance products. These derivatives do not qualify for hedge accounting. The realized gains or losses and change in fair value of the call spreads are recognized in benefits paid to policyholders and beneficiaries.

Interest rate caps, inflation swaps, certain interest rate swaps and credit default swaps are carried at fair value and do not qualify for hedge accounting treatment. As a result, the change in the fair value of the derivatives is recognized currently in net investment gains/(losses) in the period of change.

The Company also provides contracts with certain living benefits that are considered embedded derivatives.

Cash flows associated with derivative instruments are included in Policy fees & interest credited on universal life and investment contracts, Maturity of investments: derivatives, Acquisition of investments: derivatives and Increase in collateral payable within the Consolidated Statements of Cash Flows and the related gains/(losses) are included in Net investment (gains)/losses within the Consolidated Statements of Cash Flows.

**DEFERRED ACQUISITION COSTS ("DAC")** The costs that are directly related to the successful acquisition or renewal of insurance contracts and incremental direct costs of contract acquisition that are incurred in transactions with either independent third parties or employees have been deferred and recorded as an asset. DAC relating to internal replacements is immediately written off to expense and any new determinable expenses associated with the replacement are deferred.

DAC related to participating traditional and universal life insurance policies and investment type products without mortality risk that includes significant surrender charges is being amortized over the lesser of the estimated or actual contract life. Amortization expense is recognized in proportion to gross revenues or estimated gross profits arising principally from interest margins, mortality margins, expense margins and surrender charges. The effects of revisions to estimated gross profits are reflected as adjustments to DAC in the period such estimated gross profits are revised. DAC related to term business is amortized in proportion to premium revenue. The impact of unrealized gains and losses in the investment portfolio on DAC is reflected in other comprehensive income through the shadow DAC adjustment.

Each year, a formal review of the assumptions underlying the expected gross profits are analyzed and updated as necessary.

DAC is reviewed regularly to determine whether such costs are recoverable based upon future estimated gross profits. The Company has evaluated all DAC balances and concluded these amounts are recoverable at December 31, 2024 and 2023, respectively. Certain costs and expenses reported in the Consolidated Statements of Operations are net of amounts deferred.

**OTHER ASSETS** Other assets primarily consist of corporate owned life insurance, collateral, fixed assets and taxes receivable. Goodwill and intangible assets are included in other assets at December 31, 2023.

Fixed assets includes, among others, property and equipment, leasehold improvements, computer equipment, and packaged and internally developed software. Fixed assets are stated at cost, less accumulated depreciation and amortization, on a straight-line basis over the estimated useful lives of the related assets. Depreciation and amortization expense was \$9,194 and \$9,822 for the years ended December 31, 2024 and 2023, respectively.

As detailed in Note 1, the Company entered into a Securities Purchase Agreement with a non-affiliated entity for the sale of JMS which closed on November 29, 2024. With this sale and the \$3,549 writedown of intangible assets held by Vantis, the December 31, 2024 balance in goodwill and intangibles assets is \$0.

**FEDERAL HOME LOAN BANK BORROWINGS** The Company is a member of the Federal Home Loan Bank of Pittsburgh, which provide access to collateralized advances, collateralized funding agreements, and other FHLB products. The Company intends to use this access to funds as an additional source of liquidity for its operations and to earn incremental income. Collateralized advances from the FHLB are classified as Debt on the Consolidated Balance Sheets. Collateralized funding agreements issued to the FHLB are classified as Other policyholder funds on the Consolidated Balance Sheets. FHLB is a first-priority secured creditor. Vantis withdrew its membership in the Federal Home Loan Bank of Boston during 2023. The terms of the withdrawal process requires Vantis to maintain its membership stock for a period of 5 years.

The Company's membership in FHLB requires the ownership of member stock, and borrowings from FHLB require the purchase of FHLB activity based stock in an amount equal to 4% of the outstanding borrowings. All FHLB stock purchased by the Company is classified as restricted general account investments within Other invested assets on the Consolidated Balance Sheets. The Company's borrowing capacity is determined by the lesser of the assets available to be pledged as collateral to FHLB or 10% of the applicable company's prior period admitted general account assets in accordance with statutory accounting principles. The fair value of the qualifying assets pledged as collateral by the Company must be maintained at certain specified levels of the borrowed amount, which can vary, depending on the nature of the assets pledged. The Company's agreement allows for the substitution of assets and the advances are pre-payable. Borrowings would be subject to prepayment penalties.

Dividends received on the FHLB stock are recorded as income when earned. Interest expense incurred on FHLB borrowings classified as funding agreements is included in Benefits paid to policyholders and beneficiaries on the Consolidated Statements of Operations. Interest expense incurred on FHLB borrowings classified as advances is included in General expenses on the Consolidated Statements of Operations.

As of December 31, 2024 and 2023, borrowings from the FHLB, segregated by those classified as advances and funding agreements:

		December	2024		December	r 31, 2023		
	-	Outstanding Borrowings		Fair Value	_	Outstanding Borrowings		Fair Value
Advances (Debt)	\$	_	\$	_	\$	_	\$	
Funding Agreements (Other policyholder funds)		500,000		504,448				
Total	\$	500,000	\$	504,448	\$	_	\$	

The Company incurred interest expense of \$44,185 and \$3,171 for the years ended December 31, 2024 and 2023, respectively, on borrowings from FHLB during the year that were classified as funding agreements.

**RESERVES FOR FUTURE POLICY BENEFITS** Future policy benefits include reserves for participating traditional life insurance and life contingent annuity products; excess death benefit liabilities associated with individual deferred annuities and universal life contracts with secondary guarantees; and excess interest credits from indexed universal life contracts. These liabilities are established in amounts adequate to meet the estimated future obligations of the policies in-force.

Liabilities for participating traditional life products are computed using the net level premium method, using assumptions for investment yields, mortality and morbidity, which are consistent with the dividend fund interest rate and mortality rates used in calculating cash surrender values. Interest rate assumptions used in the calculation of the liabilities for participating traditional life products ranged from 2.25% to 8.50%. Reserves for substandard policies are computed using multiples of the respective underlying mortality tables.

Liabilities for life contingent annuity products are computed by estimating future benefits and expenses. Assumptions are based on the Company's actual experience projected at the time of policy issue with provision for adverse deviations. Interest rate assumptions range from 1.00% to 13.25%.

For some policy guarantees, reserve estimates are established using the Company's best estimate assumptions, which include future investment income, mortality and lapse rates. Each year, a formal review of the assumptions underlying these estimates are analyzed and updated as necessary.

Liabilities that are categorized as embedded derivatives are held at fair value on the balance sheet. These embedded derivatives exist within variable annuities with living benefit riders as well as the index credits associated with fixed indexed annuities and indexed universal life. For the indexed products, the balance is recorded in Reserves for future policy benefits and the change in the fair value is recorded in Benefits paid to policy holders and beneficiaries. For the variable annuities, the balance is recorded in Reserves for future policy benefits and the change in the fair value is recorded in Net investment gains/(losses).

Loss recognition testing occurs on an annual basis to ensure that reserves net of DAC are adequate to meet future policyholder obligations.

**OTHER POLICYHOLDER FUNDS** Other policyholder funds represent liabilities for universal life and investment-type annuity products. The liabilities for these products are based on the contract account value, which consists of deposits received from customers and investment earnings on the account value, less administrative, mortality and expense charges. The liability for universal life products is also reduced by the cost of insurance charges. Other policyholder funds also include unearned revenue liabilities for certain front-end loads associated with universal life contracts.

Liabilities for non-life contingent annuity products are computed by estimating future benefits and expenses. Assumptions are based on Company experience projected at the time of policy issue. Interest rate assumptions, based on contractual terms, range from 1.00% to 9.25%.

Contract charges assessed against account values for universal life and investment-type annuities are reflected as policy fee income in revenue. Interest credited to account values and universal life benefit claims in excess of fund values are reflected as Benefits paid to policyholders and beneficiaries.

**POLICYHOLDERS' DIVIDENDS PAYABLE** As of December 31, 2024 and 2023, participating insurance expressed as a percentage of insurance in-force is 82% and 82%, respectively, and as a percentage of annual premium is 81% and 83%, respectively. The Board of Trustees approves the amount of Policyholders' dividends to be paid annually. The aggregate amount of policyholders' dividends is calculated based on actual interest, mortality, morbidity and expense experience for the year and on management's judgment as to the appropriate level of equity to be retained by the Company. The carrying value of this liability approximates the earned amount and fair value at December 31, 2024 and 2023.

**OTHER LIABILITIES** Other liabilities include but are not limited to benefit liabilities, prepaid premiums, accrued expenses, value of business acquired, policyholder dividends payable and policyholder claims payable.

**BROKER/DEALER RECEIVABLES AND PAYABLES** Broker/dealer transactions in securities and listed options, including related commission revenue and expense, are recorded on a trade-date basis.

SEPARATE ACCOUNT ASSETS AND LIABILITIES The Company has separate account assets and liabilities representing segregated funds administered and invested by the Company primarily for the benefit of variable life insurance policyholders and annuity contract holders. The assets of each account are legally segregated and are not subject to claims that arise out of any other business of the Company. The separate accounts have varying investment objectives. At December 31, 2024 and 2023, all separate account assets are stated at the fair value of the underlying assets, which are primarily mutual funds. The value of the assets in the separate accounts reflects the actual investment performance of the respective accounts and is not guaranteed by the Company. The liability at December 31, 2024 and 2023 represents the policyholders' interest in the account and includes accumulated net investment income and realized and unrealized capital gains/(losses) on the assets, which generally reflects fair value. The investment income and net investment gains/ (losses) from separate account assets accrue to the policyholders and are not included in the Consolidated Statements of Operations. Mortality, policy administration and surrender charges assessed against the accounts are included in Policy fee income in the accompanying Consolidated Statements of Operations. Asset management fees charged to the accounts are included in Other income in the accompanying Consolidated Statements of Operations.

The Company issues variable annuity contracts in the separate accounts in which the Company provides various forms of guarantees to benefit the related contract holders called Guaranteed Minimum Death Benefits ("GMDB"), Guaranteed Minimum Accumulated Benefits ("GMAB"), GMAB/Guaranteed Minimum Withdrawal Benefits ("GMWB"), and GMWB with inflation protection. In accordance with guarantees provided, if the investment proceeds in the separate accounts are insufficient to cover the guarantees for the product, the policyholder proceeds will be remitted by the general account.

**NET INVESTMENT INCOME** Net investment income primarily includes interest income, including amortization of premium and accretion of discount, prepayment fees and dividend income and is net of related investment expenses.

**NET INVESTMENT GAINS/(LOSSES)** Primarily include realized gains (losses) from sales and disposals of investments.

**RECOGNITION OF INCOME AND RELATED EXPENSES** Premiums from traditional participating life insurance policies, term life policies and annuity policies with life contingencies are recognized as income when due. The associated benefits and expenses are matched with income so as to result in the recognition of profits over the life of the contracts. This match is accomplished by providing for liabilities for future policy benefits and the deferral and subsequent amortization of deferred acquisition costs.

Amounts received under universal life-type contracts are reported as deposits to policyholders' account balances. Revenues from these contracts consist of amounts assessed during the period for mortality and expense risk, policy administration, and surrender charges, and are included as Policy fee income in the Consolidated Statements of Operations. In addition to fees, the Company earns investment income from the investment of policyholders' deposits in the Company's general account portfolio.

Amounts previously assessed to compensate the Company for services to be performed over future periods are deferred and recognized into income over the period benefited, using the same assumptions and factors used to amortize DAC

costs. Policy benefits and claims that are charged to expense include benefit claims incurred in the period in excess of related policyholders' account balances.

Premiums for contracts with a single premium or a limited number of premium payments due over a significantly shorter period than the total period over which benefits are provided are recorded as income when due. Any excess profit is deferred and recognized as income in a constant relationship to insurance in-force and, for annuities, in relation to the amount of expected future benefit payments.

**BROKER/DEALER FEES AND COMMISSIONS** Commissions earned on securities transactions, including the related revenue and expenses, are recorded on a trade date basis. Management and underwriting fees are recorded as of the commitment date. Other revenue is recorded as earned.

**BROKER/DEALER SALES EXPENSE** These include commissions paid, other compensation and other general operating expenses.

**FEDERAL INCOME TAXES** Current federal income taxes are charged or credited to operations based upon amounts estimated to be payable or recoverable as a result of taxable operations for the current year and any adjustments to such estimates from prior years. Deferred federal income tax assets ("DTAs") and liabilities ("DTLs") are recognized for expected future tax consequences of temporary differences between GAAP and taxable income. Temporary differences are identified and measured using a balance sheet approach whereby GAAP and tax balances are compared. Deferred income taxes are generally recognized based on enacted tax rates and a valuation allowance is recorded if it is more likely than not that any portion of the deferred tax asset will not be realized.

Uncertain tax positions ("UTP") are established when the merits of a tax position are evaluated against certain measurement and recognition tests. UTP changes are reflected as a component of income taxes. The Company currently has no UTPs.

Any disproportionate tax effects lodged in accumulated other comprehensive income are cleared to income under an aggregate portfolio approach, i.e. the disproportionate tax effect remains intact as long as the investment portfolio remains.

The Company files a consolidated federal income tax return with its life insurance subsidiaries.

**REINSURANCE** In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding reinsurance to other insurance enterprises or reinsurers under excess coverage and coinsurance contracts. The Company has set its retention limit for acceptance of risk on life insurance policies at various levels up \$10,000 for single life and \$20,000 for joint lives effective March 1, 2024. Prior to March 1, 2024, these limits were \$7,500 for single life and \$10,000 for joint lives.

Reinsurance does not relieve the Company of its primary liability and, as such, failure of reinsurers to honor their obligations could result in losses to the Company. The Company evaluates the risk transfer of its reinsurance contracts and the financial strength of potential reinsurers. The Company regularly monitors the financial condition and ratings of its existing reinsurers to ensure that amounts due from reinsurers are collectible.

Insurance liabilities are reported before the effects of reinsurance. Reinsurance receivables (including amounts related to ceded life insurance liabilities) are reported as assets in Amounts recoverable from reinsurers. Estimated reinsurance recoverables are recognized in a manner consistent with the liabilities related to the underlying reinsured contracts.

**BENEFIT PLANS** The Company follows guidance which requires an employer on a prospective basis to recognize the funded status of its defined benefit pension and postretirement plans as an asset or liability in its Consolidated Balance Sheets and to recognize changes in that funded status through comprehensive income in the year in which the changes occur.

**CONTINGENCIES** Amounts related to contingencies are accrued if it is probable that a liability has been incurred and an amount is reasonably estimable.

**NEW ACCOUNTING PRONOUNCEMENTS** Effective January 1, 2023, the Company adopted the FASB guidance that requires the use of a new current expected credit loss ("CECL") model to account for expected credit losses on certain financial assets reported at amortized cost (e.g., loans held for investment, fixed maturities held-to-maturity, reinsurance receivables, etc.) and certain off-balance sheet credit exposures (e.g., indemnification of serviced mortgage loans and certain loan commitments). The guidance requires an entity to estimate lifetime credit losses related to such financial assets and credit exposures based on relevant information about past events, current conditions, and reasonable and supportable forecasts that may affect the collectability of the reported amounts. The standard also modifies the other than temporary impairment ("OTTI") guidance for fixed maturities, available-for-sale requiring the use of an allowance rather than a direct write-down of the investment. The adoption of this guidance did not have a significant impact on the Company's consolidated financial statements.

#### RECENT ACCOUNTING DEVELOPMENTS

Effective January 1, 2025, FASB guidance is updated for the recognition, measurement, presentation and disclosure requirements for long-duration contracts issued by an insurance entity. The Company is continuing to assess the impacts of this guidance on its consolidated financial statements and will be implementing this guidance effective January 1, 2025.

# **Note 3. INVESTMENTS**

AFS DEBT SECURITIES AFS securities are carried at fair value. Amortized cost is net of \$5,483 and \$10,981 cumulative write-downs determined by management to be other than temporary declines in value as of December 31, 2024 and 2023, respectively. The distribution of unrealized capital gains/(losses) on investments in AFS debt securities at December 31, 2024 and 2023 is presented below.

		Gro				
December 31, 2024:	Amortized Cost	Gains	Losses	ľ	Non-credit Losses	Fair Value
US Governments	\$ 1,553,393	\$ 6,963	\$ 38,698	\$	_	\$ 1,521,658
Other Governments	61,586		4,134		_	57,452
States, Territories and Possessions	69,919	537	3,874		_	66,582
Political Subdivisions	407,038	956	51,155		_	356,839
Special Revenue	1,633,291	7,166	172,116		_	1,468,341
Industrial and Miscellaneous	12,566,089	93,163	1,088,908		_	11,570,344
Residential Mortgage-backed Securities	2,913,516	11,203	112,845		_	2,811,874
Commercial Mortgage-backed Securities	3,518,260	22,647	96,465		_	3,444,442
Asset-backed Securities	4,550,260	20,499	123,023		_	4,447,736
Hybrid Securities	751,372	12,511	13,581		_	750,302
SVO Identified Funds	416	177	177		_	416
Bank Loans	24,928	20	_		_	24,948
Preferred Stock	127,232	11,026	15,732		_	122,526
Total AFS securities	\$ 28,177,300	\$ 186,868	\$1,720,708	\$		\$ 26,643,460

		Gros					
December 31, 2023:	Amortized Cost	Gains	Losses	N	lon-credit Losses	ı	Fair Value
US Governments	\$ 848,853	\$ 6,586	\$ 37,595	\$	_	\$	817,844
Other Governments	12,996	_	916				12,080
States, Territories and Possessions	107,009	2,233	3,906		_		105,336
Political Subdivisions	563,416	3,402	69,749		_		497,069
Special Revenue	2,029,755	22,111	246,398		_		1,805,468
Industrial and Miscellaneous	10,156,162	130,928	1,029,660		_		9,257,430
Residential Mortgage-backed Securities	1,867,437	16,184	159,031		_		1,724,590
Commercial Mortgage-backed Securities	2,761,635	14,934	168,128		_		2,608,441
Asset-backed Securities	4,437,289	16,207	162,820		_		4,290,676
Hybrid Securities	437,873	2,973	28,371		_		412,475
SVO Identified Funds	1,241	400	400		_		1,241
Bank Loans	_	_	_		_		_
Preferred Stock	107,187	10,390	14,325		_		103,252
Total AFS securities	\$ 23,330,853	\$ 226,348	\$1,921,299	\$	_	\$	21,635,902

The amortized cost and fair value of AFS securities as of December 31, 2024 by contractual maturity is presented below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	2024					
	Amortized Cost	Fair Value				
Due in one year or less	\$ 445,577	\$ 447,328				
Due after one year through five years	1,793,373	1,792,404				
Due after five years through ten years	2,400,293	2,389,998				
Due after ten years	12,428,789	11,187,152				
Residential mortgage backed securities (1)	2,913,516	2,811,874				
Commercial mortgage backed securities(1)	3,518,260	3,444,442				
Asset-backed securities (1)	4,550,260	4,447,736				
Preferred stock	127,232	122,526				
Total	\$ 28,177,300	\$ 26,643,460				

<sup>(1)</sup> Includes U.S. Agency structured securities

Mortgage and other asset-backed securities are presented separately in the maturity schedule due to the potential for prepayment. The weighted average life of these securities is estimated at 6.56 years.

Residential mortgage backed securities ("Residential MBS"), Commercial mortgage backed securities ("Commercial MBS") and Asset-backed securities follow a structured principal repayment schedule and 90% are of investment grade. Securities totaling \$3,751,718 are rated AAA.

At December 31, 2024, the largest industry concentration of the Company's portfolio was investments in Electric-Integrated of \$1,285,908, representing 5% of the total AFS portfolio.

The gross gains realized on sales were \$13,461 and \$813, and the gross losses realized on sales were \$524,341 and \$19,801 during 2024 and 2023, respectively. During 2024 and 2023, the Company recognized investment losses of \$1,352 and \$0, respectively, related to the impairment of AFS securities.

The Company's investment portfolio of AFS securities is predominantly comprised of investment grade securities. At December 31, 2024 and 2023, AFS securities with fair value totaling \$170,275 and \$488,777, respectively, were less than investment grade.

The Company accrues interest income on debt securities to the extent it is deemed collectible and the security continues to perform under its original contractual terms.

**Credit Loss Rollforward** The following table represents a rollforward of the cumulative credit loss component of impairment losses recognized in earnings on fixed maturity securities still held for which a portion of the impairment loss was recognized in other comprehensive loss.

For the year ended December 31:	2024	2	2023
Balance, beginning of period	\$ 10,980	\$ ·	13,480
Credit loss impairments previously recognized on securities that matured, paid down, prepaid or were sold during the period	(6,849)		(2,500)
Credit loss impairments previously recognized on securities impaired to fair value during the period	_		_
Credit loss impairment recognized in the current period on securities not previously impaired	1,352		
Additional credit loss impairments recognized in the current period of securities previously impaired	_		
Balance, end of period	\$ 5,483	\$ _	10,980

**UNREALIZED LOSSES ON INVESTMENTS** Management has determined that there are no unrealized losses in the Company's investments in fixed maturity securities at December 31, 2024 other than those temporary in nature.

The following tables present the gross unrealized capital losses and fair values for AFS securities with unrealized capital losses that are deemed to be only temporarily impaired, aggregated by investment category and length of time that individual securities have been in an unrealized capital loss position, at:

	Less than	12 months	Greater tha	ın 12 months			
December 31, 2024:	Fair Value	Gross Unrealized Capital Losses	Fair Value	Gross Unrealized Capital Losses	Fair Value	Gross Unrealized Capital Losses	Number of Securities
US Governments	\$ 848,514	\$ 25,782	\$ 75,975	\$ 12,916	\$ 924,489	\$ 38,698	249
Other Governments	50,591	2,995	6,861	1,139	57,452	4,134	16
States, Territories and Possessions	25,506	888	15,737	2,986	41,243	3,874	22
Political Subdivisions	95,067	4,229	186,501	46,926	281,568	51,155	122
Special Revenue	577,428	18,336	597,648	153,780	1,175,076	172,116	476
Industrial and Miscellaneous	4,984,154	203,672	3,963,036	885,236	8,947,190	1,088,908	4,638
Residential Mortgage-backed Securities	1,600,280	34,981	620,175	77,864	2,220,455	112,845	515
Commercial Mortgage-backed Securities	1,264,811	23,337	988,770	73,128	2,253,581	96,465	1,169
Asset-backed Securities	920,044	15,907	1,146,208	107,116	2,066,252	123,023	1,025
Hybrid Securities	206,843	4,400	169,169	9,181	376,012	13,581	271
SVO Identified Funds		_	416	177	416	177	1
Bank Loans		_	_	_	_	_	3
Preferred Stock	43,163	3,843	56,625	11,889	99,788	15,732	60
Total AFS securities	\$10,616,401	\$ 338,370	\$ 7,827,121	\$ 1,382,338	\$18,443,522	\$ 1,720,708	8,567

	<u>Less than</u>	12 months		r than 12 nths		<u>Total</u>			
December 31, 2023:	Fair Value	Gross Unrealized Capital Losses	Fair Value	Gross Unrealized Capital Losses	Fair Value	Gross Unrealized Capital Losses	Number of Securities		
US Governments	\$ 17,323	\$ 845	\$ 384,707	\$ 36,750	\$ 402,030	\$ 37,595	97		
Other Governments	_	_	12,080	916	12,080	916	4		
States, Territories and Possessions	1,071	161	40,126	3,745	41,197	3,906	30		
Political Subdivisions	6,961	912	360,068	68,837	367,029	69,749	159		
Special Revenue	53,692	2,508	1,246,985	243,890	1,300,677	246,398	599		
Industrial and Miscellaneous	185,120	13,547	6,577,485	1,016,113	6,762,605	1,029,660	4,006		
Residential Mortgage-backed Securities	209,080	13,566	1,194,029	145,465	1,403,109	159,031	397		
Commercial Mortgage-backed Securities	217,654	9,375	1,855,069	158,753	2,072,723	168,128	994		
Asset-backed Securities	580,450	13,237	2,432,178	149,583	3,012,628	162,820	1,001		
Hybrid Securities	9,256	798	349,231	27,573	358,487	28,371	168		
SVO Identified Funds	_	_	1,241	400	1,241	400	4		
Bank Loans	_	_	_	_	_	_	_		
Preferred Stock	9,047	1,026	91,777	13,299	100,824	14,325	57		
Total AFS Securities	\$1,289,654	\$ 55,975	\$14,544,976	\$ 1,865,324	\$15,834,630	\$ 1,921,299	7,516		

**EQUITY SECURITIES** The gross gains realized on sales were \$4,878 and \$6,600 for 2024 and 2023, respectively. The gross losses realized on sales were \$23,604 and \$6,309 for 2024 and 2023, respectively. Equity securities had a change in fair value recognized in net investment losses of \$11,951 and \$7,491 as of December 31, 2024 and 2023, respectively.

**ALTERNATIVE ASSETS** The investment values are provided per the partnerships' capital account statements. The Company's interest cannot be redeemed; instead distributions from each fund result from the liquidation of the underlying assets.

Unfunded commitments for alternative assets were \$820,878 and \$492,534 for the years ended December 31, 2024 and 2023.

Net unrealized investment capital gains/(losses) on alternative assets that were classified as investment income aggregated \$(94,095) and \$(125,399) for the years ended December 31, 2024 and 2023, respectively. Net unrealized investment capital gains/(losses) classified as net investment gains/(losses) were \$0 and \$0 for the years ended December 31, 2024 and 2023, respectively.

OTHER INVESTED ASSETS The components of other invested assets as of December 31, 2024 and 2023 were as follows:

	2024	2023
Short-term investments	\$ 712,152 \$	619,915
LIHTC	145,110	156,417
FHLB stock (restricted)	24,710	4,616
Other	31,205	8,298
Total other invested assets	\$ 913,177 \$	789,246

The Company invests in LIHTC investments that generate tax credits for investing in affordable housing projects. Investors in entities operating qualified affordable housing projects receive tax benefits in the form of tax deductions from operating losses and tax credits.

The remaining unfunded commitments relating to LIHTC investments of \$266,428 and \$267,521 for the years ended December 31, 2024 and 2023, respectively, have been recorded in Other liabilities. The Company has no LIHTC properties under regulatory review at December 31, 2024. Impairment is determined by comparing the book value of the investment with the present value of future tax benefits. The investment is written down if the book value is higher than the present value and the write-down is accounted for as a realized loss. There were no net realized gains/(losses) attributed to impairments and related adjustments for the years ended December 31, 2024 and 2023. There were no write-downs due to forfeiture of eligibility.

**RESTRICTED ASSETS AND SPECIAL DEPOSITS** The Company maintains assets on deposit with governmental authorities or trustees as required by certain state insurance laws. The Company also receives and pledges collateral for derivative contracts and FHLB in the form of cash and securities. Capital stock was purchased as a requirement to participate in the FHLB lending program.

The components of restricted assets are summarized as follows for the years ended:

Balance Sheet Classification	Туре	2024	2023
Debt securities – Available for sale	Collateral – FHLB	\$ 1,627,387	\$ 
Debt securities – Available for sale	Reinsurance agreements	7,950,175	7,148,067
Debt securities – Available for sale	New York 109 trust agreement	4,123,039	4,132,960
Debt securities – Available for sale	Collateral – Derivatives	219,883	345,678
Debt securities – Available for sale	State deposit	7,818	10,266
Equity securities – Common stock unaffiliated	Reinsurance agreements	_	18,540
Cash	Collateral – Derivatives	331,390	6,408
Cash	State deposit	4,258	4,258
Other invested assets	FHLB stock	24,710	4,616
Total restricted assets		\$ 14,288,660	\$ 11,670,793

**NET INVESTMENT INCOME** The components of net investment income are summarized as follows for the years ended:

December 31,	2024	2023
AFS securities	\$ 1,341,205	\$ 1,065,709
Equity securities	4,693	6,390
Policy loans	97,494	68,875
Alternative assets	101,618	(24,044)
Derivatives	(42,483)	(36,124)
Other invested assets	39,979	30,883
Gross investment income	1,542,506	1,111,689
Less: Investment expense	46,807	38,223
Net investment income	\$ 1,495,699	\$ 1,073,466

**NET INVESTMENT GAINS/(LOSSES)** The components of net investment gains/(losses) on investments were as follows for the years ended:

December 31,	2024	2023
AFS securities	\$ (516,020)	\$ (21,478)
Trading securities	13,242	33,804
Equity securities	(6,775)	5,419
Derivatives	(83,967)	(145,408)
Other	1,596,534	_
Other invested assets	(10)	(63)
Change in reserve for guaranteed living benefit riders	21,530	72,035
Amortization of deferred acquisition costs	87,860	17,330
Net investment gains/(losses)	\$ 1,112,394	\$ (38,361)

# **Note 4. DERIVATIVES**

The Company utilizes derivatives to achieve its risk management goals. Exposure to risk is monitored and analyzed as part of the Company's asset/liability management process, which focuses on risks that impact liquidity, capital and income. The Company may enter into derivative transactions to hedge exposure to interest rate, credit, liability, currency and cash flow risks. The Company may use forward contracts, swaps, futures, equity options, swaptions, caps, floors, collars and options on futures to mitigate these risks.

### Derivative Instruments Designated and Qualifying as Hedging Instruments

Through 2023, the Company entered into total return swaps that qualified for hedge accounting. The total return swaps had been designated as cash flow hedges of the cash flows related to a deferred award program for employees of a subsidiary that was sold during 2024.

During 2023, the Company purchased certain interest rate swaps that qualify for hedge accounting. These swaps are used to hedge the impact of changing interest rates on the value of specific municipal bonds.

Unrealized gains or losses related to these derivatives designated and qualifying as hedging instruments are not included in current earnings, but are reported as other comprehensive income. The net receipts/payments from these derivatives are recorded on the Consolidated Statements of Operations.

Derivative instruments that meet the criteria of a highly effective hedge are valued and reported in a manner that is consistent with the hedged asset or liability. For cash flow hedges, the maximum length of time over which the Company is hedging its exposure to cash flows related to a deferred award program is 7 years.

#### Derivative Instruments Not Designated and Not Qualifying as Hedging Instruments

The Company enters into interest rate caps, interest rate and equity futures, currency swaps, forward contracts, interest rate and treasury swaps, inflation swaps and equity options that do not qualify for hedge accounting.

These instruments are carried at fair value. Instruments with a positive fair value are reported as an asset on the Consolidated Balance Sheets. Instruments with a negative fair value are reported as a liability on the Consolidated Balance Sheets. The Company's use of interest rate caps is designed to manage risk associated with rising interest rates. The Company may use "to be announced" forward contracts to gain exposure to the investment risk and return of mortgage-backed securities.

The Company uses interest rate swaps to reduce market risks from changes in interest rates; the Company uses inflation swaps as an economic hedge to reduce inflation risk associated with inflation-indexed liabilities.

The Company offers a variety of variable annuity programs with guaranteed minimum balance or guaranteed withdrawal benefits. The contract holders may elect to invest in equity funds. Adverse changes in the equity markets expose the Company to losses if the changes result in contract holder's account balances falling below the guaranteed minimum. To mitigate the risk associated with these liabilities, the Company enters into equity futures, total return swaps and equity options. The changes in value of the futures and options will offset a portion of the changes in the annuity accounts relative to changes in the equity market. Adverse changes in the interest rate environment also expose the Company to losses from its variable annuity products. To mitigate this interest rate risk, the Company enters into interest rate swaps, interest rate futures, treasury swaps, treasury forwards and swaptions.

The Company offers Indexed Universal Life products that have an embedded option with guaranteed returns. The Company uses equity options in the form of call spreads for protection from rising equity levels and rising volatility. Realized and unrealized gains and losses related to these equity options are recorded in Benefits paid to policyholders and beneficiaries.

When entering into a derivative transaction, there are several risks, including but not limited to basis risk, credit risk and market risk. Basis risk is the exposure to loss from imperfectly matched positions, and is monitored and minimized by modifying or terminating the transaction. Credit risk is the exposure to loss as a result of default or a decline in credit rating of a counterparty. Credit risk is addressed by establishing and monitoring guidelines on the amount of exposure to any particular counterparty. Market risk is the adverse effect that a change in interest rates, currency rates, implied volatility rates or a change in certain equity indexes or instruments has on the value of a financial instrument. The Company manages the market risk by establishing and monitoring limits as to the types and degree of risk that may be undertaken. Also, the Company requires that an International Swaps and Derivatives Association Master Agreement ("ISDA Master Agreement" or "ISDA") govern all Over-the-Counter ("OTC") derivative contracts. In addition, as a result of Dodd Frank Title VII, interest rate swaps are centrally cleared through an exchange.

The following tables present the notional values and fair values for derivative financial instruments designated and qualifying as hedging instruments and derivative financial instruments not designated and not qualifying as hedging instruments. For those derivatives carried at fair value, fair values showing a gain are reported in Derivative assets, while fair values showing a loss are reported in Derivatives liabilities.

Consistent with the definition set by the Chicago Mercantile Exchange ("CME") and LCH.Clearnet ("LCH"), the Company offsets the variation margin payments with the derivative balances that are cleared through CME and LCH.

## Derivative Instruments Designated and Qualifying as Hedging Instruments

December 31,	2024	2023

	Number of	Notional	otional Fair Value		Number of	Notional	Fair Value		
	Contracts	Value	Gain	Loss	Contracts	Value	Gain	Loss	
Cash Flow Hedges:									
Total return swaps		\$ —	\$ —	\$ —	49	\$ 111,659	\$ 1,685 \$	(392)	
Fair Value Hedges:									
Interest Rate Swaps	2	33,500	1,842	_	2	33,500	_	(913)	
Total Designated and Qualifying Hedges	2	\$ 33,500	\$ 1,842	\$ —	51	\$ 145,159	\$ 1,685 \$	(1,305)	

# Derivative Instruments Not Designated and Not Qualifying as Hedging Instruments

December 31,		2024	2023					
	Notional	Fair Va	alue	Notional	Fair Value			
	Value	Gain	Loss	Value	Gain	Loss		
Currency futures	\$ 23,263 \$	3,187 \$	<del>-</del>	\$ 23,263	\$ 2,341	\$ —		
Equity futures	404,245	_	(2,710)	445,112	_	_		
Equity options	7,976,069	887,160	(528,771)	7,972,442	385,244	(68,755)		
Inflation swaps	215,000	1,531	(1,545)	540,000	223	(3,005)		
Interest rate futures	_	_	_	56,445	146	(1)		
Interest rate swaps	16,834,401	1,897	(5,688)	21,690,701	531,717	(527,121)		
Swaptions	290,000	3,949	(3,726)	1,650,000	307	(6,414)		
Total return swaps	2,865,280	245,033	(345,043)	3,254,576	235,685	(450,353)		
Treasury forwards	20,000	_	(834)	42,000	_	(2,010)		
Total not Designated and not Qualifying Hedges	\$28,628,258 \$	1,142,757 \$	(888,317)	\$35,674,539	\$1,155,663	\$(1,057,659)		

The following table presents the net investment income or net investment gains/(losses) on derivative instruments designated and qualifying as hedging instruments during the years ended December 31, 2024 and 2023.

# Derivative Instruments Designated and Qualifying as Hedging Instruments

December 31,	2024						2023			
	Net evestment Income/ (Loss)		Net vestment Gains/ (Losses)		Senefits paid to policyholders nd beneficiaries		Net vestment Income/ (Loss)	Net Investmer Gains/ (Losses)		Benefits paid to policyholders and beneficiaries
Fair Value hedges:										_
Interest rate swaps	\$ 543	\$	_	\$	_	\$	_	\$ -	_	\$ <u> </u>
Total qualifying hedges	\$ 543	\$	_	\$	_	\$		\$ -	_	\$ —

The following table presents the impact of derivative financial instruments, not designated and not qualifying as hedging instruments on the Consolidated Statements of Operations, including embedded derivatives.

# Derivative Instruments Not Designated and Not Qualifying as Hedging Instruments

Years Ended December 31,		2024		2023				
	 Net vestment ome/(Loss)	Net Investment Gains/(Losses)	Benefits Paid to Policyholders and Beneficiaries	Net Investment Income/(Loss)	Net Investment Gains/(Losses)	Benefits Paid to Policyholders and Beneficiaries		
Currency swaps	\$ _	\$ 839	\$ —	\$ —	\$ (1,489)	\$ —		
Equity futures	808	41,130	_	781	20,444	_		
Equity options	_	(54,518)	(194,901)	_	(27,958)	(34,272)		
Inflation swaps	\$ _	4,073	_	391	748	_		
Interest rate futures	_	154	_	_	3,417	_		
Interest rate swaps	(45,916)	44,382	_	(61,687)	80,497	_		
Swaptions	_	7,256	_	_	11,747	_		
Total return swaps	8,484	(125,680)	_	30,255	(230,829)	_		
Treasury forwards	_	(3,528)	_	_	(989)	_		
Treasury swaps	_	1,925	_	_	(996)	_		
Treasury futures	(6,402)	<u> </u>		(5,864)	_			
Total not Designated and not Qualifying Hedges	\$ (43,026)	\$ (83,967)	\$ (194,901)	\$ (36,124)	\$ (145,408)	\$ (34,272)		

The following table presents the components of accumulated other comprehensive income related to cash flow hedges designated and qualifying as hedging instruments, after income tax, for the years ended 2024 and 2023, respectively. Amounts attributable to the discontinued cash flow hedges, prior to dedesignation, shall continue to be reported in accumulated other comprehensive income unless it becomes probable that the forecasted transactions will not occur by the end of the originally specified time period or within an additional two-month period of time thereafter.

December 31,	2024	2023
Accumulated other comprehensive income, beginning of period	\$ 3,451 \$	75
Gains deferred in OCI on the effective portion of cash flow hedges		16,036
Amounts eliminated as a result of the sale of an affiliate	(3,451)	_
Amounts reclassified to net income within the following line items:		
Net investment losses		(12,660)
Accumulated other comprehensive income, end of period	\$ <b>—</b> \$	3,451

There are no existing gains and losses recorded in accumulated other comprehensive income designated and qualifying as cash flow hedges as of December 31, 2024.

**CREDIT RISK** The Company is exposed to credit related losses in the event of non-performance by counterparties to derivative financial instruments. In order to minimize credit risk in derivative transactions executed over the counter and for over the counter centrally cleared swaps ("OTC cleared"), the Company and its derivative counterparties require collateral to be posted in the amount owed under each transaction, subject to minimum transfer amounts. Additionally, the ISDA with the counterparties allow for contracts in a positive position to be offset by contracts in a negative position. This right of offset or "netting", combined with the collateral obtained from counterparties, reduces the Company's exposure. The Company settles collateral with each counterparty daily. The net unsettled position to the Company as of December 31, 2024 and 2023 is \$11,931 and \$56,073, respectively. The cash received from held collateral that is not invested in an interest bearing money market fund is invested mainly in fixed income securities. Bonds pledged as collateral are reported in invested assets.

For futures contracts, notional or contractual amounts of derivative financial instruments provide a measure of involvement in these types of transactions and do not represent the amounts exchanged between the parties engaged in the transaction. The amounts exchanged are determined by reference to the notional amounts and other terms of the derivative financial instruments.

The following table presents the derivative collateral as of December 31:

Years Ended December 31,	2024	2023
Total collateral held	\$ (849,520) \$	(789,558)
Total collateral pledged	594,805	747,247

# Note 5. FAIR VALUE OF FINANCIAL INSTRUMENTS

**FAIR VALUE MEASUREMENT** Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurement is based on assumptions market participants would make in pricing an asset or liability. The inputs to valuation techniques used to measure fair value are prioritized by establishing a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to prices derived from unobservable inputs. An asset or liability's classification within the fair value hierarchy is based on the lowest level of significant input to its fair value measurement.

The Company has categorized its assets and liabilities into the three-level fair value hierarchy based upon the priority of the inputs. The following summarizes the types of assets and liabilities included within the three-level hierarchy:

Level 1 Fair value is based on unadjusted quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date. These generally provide the most reliable evidence and are used to measure fair value whenever available. Active markets are defined as having the following for the measured asset/liability: i) many transactions, ii) current prices, iii) price quotes not varying substantially among market makers, iv) narrow bid/ask spreads and v) most information publicly available. Prices are obtained from readily available sources for market transactions involving identical assets or liabilities.

Level 2

Fair value is based on significant inputs, other than quoted prices included in Level 1, that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability through corroboration with observable market data. Prices for assets classified as Level 2 are primarily provided by an independent pricing service and internally priced securities using observable inputs. In circumstances where prices from pricing services are reviewed for reasonability but cannot be corroborated to observable market data as noted above, these security values are recorded in Level 3 in the Company's fair value hierarchy.

Level 3

Fair value is based on significant inputs that are unobservable for the asset or liability. These inputs reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability. These are typically less liquid fixed maturity securities with very limited trading activity. Prices are determined using valuation methodologies such as option pricing models, discounted cash flow models, market approach and other similar techniques. Prices may be based upon non-binding quotes from brokers or other market makers that are reviewed for reasonableness based on the Company's understanding of the market but are not further corroborated with other additional observable market information.

The determination of fair value, which for certain assets and liabilities is dependent on the application of estimates and assumptions, can have a significant impact on the Company's results of operations. The following sections describe the valuation methodologies used to determine fair values as well as the key estimates and assumptions surrounding certain assets and liabilities, measured at fair value on a recurring basis, that could have a significant impact on the Company's results of operations or involve the use of significant unobservable inputs.

**AFS SECURITIES** The fair values of the Company's debt securities are generally based on quoted market prices, prices obtained from independent pricing services or pricing developed internally by the Company's investment manager.

The Company's investment manager reviews valuations received from the independent pricing services, and, for certain investment securities, may challenge the valuations received. Investment security valuations that are challenged may result in a change to a security valuation price from that initially received from the independent pricing service. In these instances, investment securities will be classified within Level 3 of the fair value hierarchy if unobservable inputs are used to develop the ultimate security valuation price.

In circumstances where market data such as quoted market prices or vendor pricing is not available, estimated fair value is calculated by the Company's investment manager using internal estimates based on significant observable inputs, if available. Inputs considered in developing internal pricing vary by type of security; however generally include: public debt, industrial comparables, underlying assets, credit ratings, yield curves, type of deal structure, collateral performance, loan characteristics and various indices, as applicable. Internally priced securities using significant observable inputs are classified within Level 2 of the fair value hierarchy, which generally include the Company's investments in privately-placed corporate securities and investments in certain structured securities that are priced using observable market data. Inputs considered for these securities generally include: public corporate bond spreads, industry sectors, average life, internal ratings, security structure, liquidity spreads, credit spreads and yield curves, as applicable. If the discounted cash flow model incorporates significant unobservable inputs, these securities would be reflected within Level 3 in the Company's fair value hierarchy.

In circumstances where significant observable inputs are not available for internally priced securities, estimated fair value is calculated by the Company's investment manager by using unobservable inputs. These inputs reflect the Company's assumptions about the inputs market participants would use in pricing the asset, and are therefore included in Level 3 in the Company's fair value hierarchy. Circumstances where observable market data is not available may include events such as market illiquidity and credit events related to the security.

The Company's Level 3 debt securities generally include certain structured securities priced using one or multiple broker quotes, asset backed trust preferred debt, auction rate securities and certain public and private debt securities priced based on observable and unobservable inputs.

Significant inputs used in valuing the Company's Level 3 debt securities include: issue specific credit adjustments, illiquidity premiums, estimation of future collateral performance cash flows, default rate assumptions, acquisition cost, market activity for securities considered comparable and non-binding quotes from certain market participants. Certain of these inputs are considered unobservable, as not all market participants will have access to this data.

**TRADING SECURITIES** The fair values of most publicly traded securities are based on quoted market prices in active markets for identical assets and are classified within Level 1 in the Company's fair value hierarchy. Level 2 securities include those not actively traded and priced based on similar assets traded in active markets and securities where the fair value is based on vendor prices. All other securities are priced as Level 3.

**PREFERRED STOCK** The fair values of publicly traded preferred stock securities are based on quoted market prices in active markets for identical assets and are classified within Level 1 in the Company's fair value hierarchy. The fair values of non-exchange traded preferred equity securities are based on prices obtained from independent pricing services. Accordingly, these securities are classified within Level 2 in the Company's fair value hierarchy. Preferred stock that is priced using less observable inputs are generally classified within Level 3 of the fair value hierarchy.

**EQUITY SECURITIES** Equity securities consist principally of investments in common stock of publicly traded companies, exchange traded funds and closed-end funds. The fair values of most publicly traded common stock securities are based on quoted market prices in active markets for identical assets and are classified within Level 1 in the Company's fair value hierarchy. Privately placed common stock securities for which there is no open market are classified within Level 3 of the fair value hierarchy.

**DERIVATIVE INSTRUMENTS** The fair values of derivative contracts are determined based on quoted prices in active exchanges or prices provided by counterparties, exchanges or clearing members as applicable, utilizing valuation models. The fair values of derivative contracts can be affected by changes in interest rates, foreign exchange rates, commodity prices, credit spreads, market volatility, expected returns and liquidity as well as other factors. Fair values can also be affected by changes in estimates and assumptions including those related to counterparty behavior used in valuation models.

The Company's exchange traded futures that are valued using quoted prices in active markets are classified within Level 1 in the Company's fair value hierarchy.

Derivative positions traded in the OTC and cleared OTC derivative markets where fair value is determined by third party independent services are classified within Level 2. These investments include: interest rate swaps, currency swaps, Treasury swaps, interest rate caps, total return swaps, swaptions, equity options, inflation swaps, forward contracts and credit default swaps. OTC derivatives classified within Level 2 are valued using models generally accepted in the financial services industry that use actively quoted or observable market input values from external market data providers, broker-dealer quotations, third-party pricing vendors, discounted cash flow models and/or recent trading activity. Prices are reviewed by investment professionals through comparison with directly observed recent market trades, comparison with valuations estimated through the use of valuation models maintained on an industry standard analytical and valuation platform, or comparison of all significant inputs used by the pricing service to observations of those inputs in the market.

**OTHER INVESTED ASSETS** Other invested assets consists of the Company's investment in FHLB common stock and short-term investments. Fair value for the FHLB capital stock approximates par value, which is determined by the FHLB and is considered unobservable. FHLB common stock is classified within Level 3 of the fair value hierarchy.

**SEPARATE ACCOUNT ASSETS** primarily consist of mutual funds. The fair value of mutual funds is based upon quoted prices in an active market, resulting in classification within Level 1 in the Company's fair value hierarchy.

**VARIABLE ANNUITY LIVING BENEFIT RIDERS** The Company's liability for future policy benefits includes general account liabilities for guarantees on variable annuity contracts, including GMAB and GMWB. These benefits are accounted for as embedded derivatives and are carried at fair value with changes in fair value included in net investment gains/(losses).

The fair values of the GMAB and GMWB liabilities are calculated as the present value of future expected payments to customers less the present value of assessed rider fees attributable to the embedded derivative feature. The expected

cash flows are discounted using appropriate rates that take into consideration the Company's own risk of nonperformance. Since there is no observable active market for the transfer of these obligations, the valuations are calculated using internally developed models. Significant inputs to these models include capital market assumptions, such as interest rates and equity market assumptions, as well as various policyholder behavior assumptions that are actuarially determined, including lapse rates, benefit utilization rates, mortality rates and withdrawal rates. These assumptions are reviewed regularly, and updated based upon historical experience and give consideration to any observable market data, including market transactions such as acquisitions and reinsurance transactions. Since many of the assumptions utilized are unobservable and are considered to be significant inputs to the liability valuation, the liability included in future policy benefits has been reflected within Level 3 in the Company's fair value hierarchy. During 2024, the assumptions that were reviewed and updated included mortality, volatility, fund fees, and fund mapping. These assumption changes resulted in a \$2,000 decrease to reserves.

**FIXED INDEXED ANNUITY CONTRACTS** The Company's liability for future policy benefits includes general account liabilities for interest credits indexed to the S&P 500 in excess of the guaranteed rates on indexed annuity contracts. These benefits are accounted for as embedded derivatives and are carried at fair value with changes in fair value included in net investment gains/(losses).

Fixed indexed annuity contracts allow the policyholder to elect a fixed interest rate return or an equity market component where their interest credited is based on the performance of common stock market indices. The equity market option is an embedded derivative, similar to a call option. The benefit reserve is equal to the sum of the fair value of the embedded derivative and the host (or guaranteed) component of the contracts. The fair value of the embedded derivative is computed as the present value of benefits attributable to the excess of the projected policy contract values over the projected minimum guaranteed contract values, discounted using appropriate rates that take into consideration the Company's own risk of nonperformance.

The projections of policy contract values are based on assumptions for future policy growth, which include assumptions for expected index credits on the next policy anniversary date, future equity option costs, volatility, interest rates and policyholder behavior (including lapse rates, benefit utilization rates, mortality rates and withdrawal rates). The projections of minimum guaranteed contract values include the same assumptions for policyholder behavior as were used to project policy contract values. The host contract is established at contract inception as the initial account value less the initial fair value of the embedded derivative and accreted over the policy's life. The host contract accretion rate is updated each quarter so that the present value of actual and expected guaranteed cash flows is equal to the initial host value. Since many of the assumptions utilized are unobservable and are considered to be significant inputs to the liability valuation, the liability included in future policy benefits has been reflected within Level 3 in the fair value hierarchy. During 2024, there was no impact to the liability due to the annual assumption review.

**INDEXED UNIVERSAL LIFE CONTRACTS** The Company's liability for future policy benefits includes general account liabilities for interest credits indexed to the S&P 500 in excess of the guaranteed rates on indexed universal life contracts. These benefits are accounted for as embedded derivatives and are carried at fair value with changes in fair value included in operating earnings as part of Benefits paid to policyholders and beneficiaries.

Fixed indexed universal life contracts allow the policyholder to elect a fixed interest rate return or an equity market component where their interest credited is based on the performance of common stock market indices. The equity market option is an embedded derivative, similar to a call option. The benefit reserve is equal to the sum of the fair value of the embedded derivative and the host (or guaranteed) component of the contracts. The fair value of the embedded derivative is computed as the present value of benefits attributable to the excess of the projected policy contract values over the projected minimum guaranteed contract values, discounted using appropriate rates that take into consideration the Company's own risk of nonperformance.

The projections of policy contract values are based on assumptions for future policy growth, which include assumptions for expected index credits on the next policy anniversary date, future equity option costs, volatility, interest rates and policyholder behavior (including lapse rates, benefit utilization rates, mortality rates and withdrawal rates). The projections of minimum guaranteed contract values include the same assumptions for policyholder behavior as were used to project policy contract values. The host contract is established at index bucket inception as the initial account value less the initial fair value of the embedded derivative and accreted over the policy's life. Since many of the assumptions utilized

are unobservable and are considered to be significant inputs to the liability valuation, the liability included in future policy benefits has been reflected within Level 3 in the fair value hierarchy.

# Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents the financial instruments carried at fair value by caption on the Consolidated Balance Sheets and by valuation hierarchy (as described above):

December 31, 2024		FV Level 1		FV Level 2	FV Level 2		FV Level 3	
Assets:								
AFS securities:								
U.S. Government	\$	408,575	\$	1,113,083	\$	_	\$	1,521,658
Other Governments			Ċ	57,452	Ċ			57 <b>,</b> 452
States, Territories and Possessions				66,582		_		66,582
Political Subdivisions				356,839				356,839
Special Revenue				1,463,924		4,417		1,468,341
Industrial and Miscellaneous				11,565,413		4,931		11,570,344
Residential MBS				2,810,362		1,512		2,811,874
Commercial MBS				3,444,442		_		3,444,442
Asset-backed securities		_		3,947,105		500,631		4,447,736
Hybrid				750,302				750,302
SVO Identified Funds		416		_		_		416
Bank Loans				24,948				24,948
Preferred stock		107,464		4,840		10,222		122,526
Total AFS securities		516,455		25,605,292		521,713		26,643,460
Trading securities		42,722		292,707				335,429
Equity securities		14,694		_				14,694
Derivatives:								
Futures		3,187				_		3,187
Options				887,160				887,160
Swaps		_		254,252		_		254,252
Forwards				_				<u> </u>
Total derivatives		3,187		1,141,412		<del></del>		1,144,599
Other invested assets	\$	258,216	\$		\$	24,710	\$	282,926
Total investments		835,274		27,039,411		546,423		28,421,108
Separate account assets (1)		9,157,829		_		_		9,157,829
Total Assets	\$	9,993,103	\$	27,039,411	\$	546,423	\$	37,578,937
Liabilities:								_
Derivatives:								
Futures	\$	(2,710)	\$		\$	_	\$	(2,710)
Options		_		(528,771)				(528,771)
Swaps		_		(356,002)				(356,002)
Forwards		_		(834)		_		(834)
Total derivatives	-	(2,710)		(885,607)				(888,317)
Future policy benefits		(=,, ···) —		(),/) —		(187,403)		(187,403)
Total Liabilities	\$	(2,710)	\$	(885,607)	\$		\$	(1,075,720)
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December 31, 2023		FV Level 1		FV Level 2		FV Level 3	Total
Assets:							
AFS securities:							
U.S. Government	\$	510,722	\$	307,122	\$	<u> </u>	817,844
Other Governments	•		·	12,080		_ `	12,080
States, Territories and Possessions		_		105,336		_	105,336
Political Subdivisions		_		497,069		_	497,069
Special Revenue		_		1,800,937		4,531	1,805,468
Industrial and Miscellaneous				9,253,024		4,406	9,257,430
Residential MBS				1,723,915		675	1,724,590
Commercial MBS				2,608,441		<del>_</del>	2,608,441
Asset-backed securities				3,852,336		438,340	4,290,676
Hybrid				412,475		<del>-</del>	412,475
SVO Identified Funds		1,241		_		_	1,241
Preferred stock		87,026		4,848		11,378	103,252
Total AFS securities		598,989		20,577,583		459,330	21,635,902
Trading securities		19,893		503,584		12,762	536,239
Equity securities		103,346		_		_	103,346
Derivatives:							
Futures		1,707				_	1,707
Options		_		917,814		_	917,814
Swaps				237,827		_	237,827
Total derivatives		1,707		1,155,641		_	1,157,348
Other invested assets	\$	<del>_</del>		_		4,616	4,616
Total investments	_	723,935		22,236,808		476,708	23,437,451
Separate account assets (1)		8,937,257		_		_	8,937,257
Total Assets	\$	9,661,192	\$	22,236,808	\$	476,708 \$	32,374,708
Liabilities:							_
Derivatives:							
Futures	\$	(1,275) \$			\$	<u> </u>	(1,275)
Options		<del>_</del>		(607,433)		_	(607,433)
Swaps		_		(448,247)		_	(448,247)
Forwards				(2,009)			(2,009)
Total derivatives		(1,275)		(1,057,689)			(1,058,964)
Future policy benefits		—		——		(203,471)	(203,471)
Securities sold not yet purchased		(6)		(28)		(1)	(34)
Total Liabilities	<u> </u>	(1,281) \$		(1,057,717)	Ś	(203,472) \$	(1,262,469)

<sup>(1)</sup> Separate account assets represent segregated funds that are invested for certain customers. Investment risk associated with market value changes are borne by the customers, except to the extent of minimum guarantees made by the Company with respect to certain accounts. Separate account liabilities are not included in the above table as they are reported at contract value and not fair value in the Company's Consolidated Balance Sheets.

**CHANGES IN LEVEL 3 RECURRING FAIR VALUE MEASUREMENTS** When a determination is made to classify a financial instrument within Level 3, the determination is based upon the significance of the unobservable parameters to the overall fair value measurement. However, Level 3 financial instruments typically include, in addition to the unobservable or Level

3 components, observable components (that is, components that are actively quoted and can be validated to external sources).

During 2024, there was 1 security transferred from Level 2 to Level 3. During 2024, there were no securities transferred from Level 3 to Level 2 due to a change in pricing methodology from internal estimates or broker quotes to being priced by independent services or internal estimates using observable inputs. During 2024, the Company purchased and disposed of 108,241 and 14,209, respectively of Level 3 investments.

During 2023, there was 1 security transferred from Level 1 to Level 3. During 2023, there were no securities transferred from Level 3 to Level 2 due to a change in pricing methodology from internal estimates or broker quotes to being priced by independent services or internal estimates using observable inputs. During 2023, the Company purchased and disposed of \$146,735 and \$14,234, respectively of Level 3 investments.

# Note 6. GOODWILL AND INTANGIBLES

The following tables represent the activity related to the Company's goodwill and intangible assets that are included in Other assets for the years ended December 31:

Additions/

		Additions/ Other			
	2023	 Adjustments	Impairment	Amortization	2024
Intangible Assets – Definite-lived					
Cost	\$ 22,664	\$ (22,664)	\$ <b>—</b> \$	— \$	_
Accumulated Depreciation	(17,337)	19,556		(2,219)	_
Net	\$ 5,327	\$ (3,108)	\$ — \$	(2,219) \$	_
Indefinite-lived intangible assets	3,549	_	(3,549)	_	_
Goodwill	140,423	(140,423)	_	_	_
Goodwill and intangible assets	\$ 149,299	\$ (143,531)	\$ (3,549) \$	(2,219) \$	_
	2022	Additions/ Other Adjustments	Impairment	Amortization	2023
Intangible Assets – Definite-lived					
Cost	\$ 19,084	\$ 3,580	\$ — \$	— \$	22,664
Accumulated Depreciation	(15,863)	_	_	(1,474)	(17,337)
Net	\$ 3,221	\$ 3,580	\$ — \$	(1,474) \$	5,327
Indefinite-lived intangible assets	3,549	_		_	3,549
Goodwill	87,527	52,896		_	140,423
Goodwill and intangible assets	\$ 94,297	\$ 56,476	\$ <b>—</b> \$	(1,474) \$	149,299

As detailed in Note 1, the Company entered into a Securities Purchase Agreement with a non-affiliated entity for the sale of JMS which closed on November 29, 2024. With this sale and the \$3,549 write down of intangible assets held by Vantis, the December 31, 2024 balance in goodwill and intangible assets is \$0.

In 2023, JMS entered into a purchase agreement to acquire a middle market investment bank. This acquisition resulted in the recognition of additional goodwill and intangible assets of \$52,896 and \$3,580, respectively.

#### Note 7. SEPARATE ACCOUNTS

Separate Accounts Registered with the SEC The Company maintains separate accounts, which are registered with the Securities Exchange Commission ("SEC"), for its individual variable life and annuity products with assets of \$9,154,490 and \$8,798,402 at December 31, 2024 and 2023, respectively. The assets for these separate accounts, which are carried at fair value, represent investments in shares of Penn Series Funds, Inc. and other non-proprietary funds.

**Separate Accounts Not Registered with the SEC** The Company also maintains separate accounts, which are not registered with the SEC, with assets of \$3,339 and \$137,855 at December 31, 2024 and 2023, respectively. While the product itself is not registered with the SEC, the underlying assets are comprised of SEC registered mutual funds. The assets in these separate accounts are carried at fair value.

# **Note 8. DAC AND SALES INDUCEMENTS**

The following table illustrates the rollforward of the Company's DAC balance for the years ended:

December 31,	2024	2023
Balance at beginning of year	\$ 4,249,430 \$	4,256,856
Current year additions	397,252	403,092
Realized gains	87,860	17,330
Unrealized losses	(65,080)	(278,071)
Amortized during year, net of interest and unlocking	 (200,599)	(149,777)
Balance at end of year	\$ 4,468,863 \$	4,249,430

Most of the Company's DAC asset is amortized over the estimated life of the book of business at a constant rate based on the present value of the estimated gross profits or, depending on the product, gross revenues expected to be realized. The present value of estimated gross profits is computed using an expected investment yield or interest crediting rate, projected mortality and lapse rates. As actual experience varies, the DAC asset is required to be written up or down as the Company "unlocks" the DAC assumptions and resets the assumptions based on more current information. For projecting investment returns that would be applied to determine future variable account value growth and the associated profit margins, the Company uses a common industry approach that is generally referred to as Reversion to the Mean ("RTM"). The Company's annual assumption reviews resulted in changes to DAC of \$(13,683) and \$9,566 at December 31, 2024 and 2023, respectively.

#### **Sales Inducements**

The Company has deferred annuity policies in-force that contain sales inducements that are capitalized and then amortized into income in the future. Capitalized sales inducements are included in Other assets and are amortized using the same methodology and assumptions used to amortize DAC.

Changes in sales inducements are as follows:

December 31,	2024	2023
Beginning balance	\$ 66,489 \$	66,129
Additional amounts deferred	5,483	6,657
Amortization	(4,300)	(6,297)
Ending balance	\$ 67,672 \$	66,489

## Note 9. GUARANTEED MINIMUM ANNUITY BENEFITS

The Company has variable annuity contracts containing GMDB provisions that provide a specified minimum benefit payable upon death as follows:

**RETURN OF PREMIUM** provides the greater of the account value or total deposits made to the contract less any partial withdrawals and transfers, which is referred to as "net purchase payments". This guarantee is a standard death benefit on all individual variable annuity products.

**STEP-UP** provides a variable death benefit equal to the greater of the account value and the highest variable account value adjusted for withdrawals and transfers from any prior contract anniversary date.

**RISING FLOOR** provides a variable death benefit equal to the greater of the current account value and the variable purchase payments accumulated at a set rate and adjusted for withdrawals and transfers.

The following table summarizes the account values, net amount at risk (amount of death benefit in excess of account value), net of reinsurance and reserves for variable annuity contracts with guarantees invested in the separate accounts as of December 31:

December 31,	2024	2023
Account Value	\$ 7,684,208	\$ 7,536,345
Net amount at risk	35,724	94,634
GAAP Reserves	3,733	4,224

The reserve calculation uses a process that includes a stochastic modeling component. 200 scenarios are modeled during the process and the result is the creation of excess benefits, which are cash payments due to death over and above the existing account value in the case of variable annuities, or partial withdrawal payments after account value is depleted in the case of fixed indexed annuities. A ratio of the present value of these excess benefits to the present value of excess revenues is calculated and applied to the excess revenues in that period to determine the new liability accrual. This accrual is rolled forward with interest and amortized as excess payments are made.

The Company regularly evaluates the estimates used to model the GMDB & GMWB reserves and adjusts the additional liability balance as appropriate, with a related charge or credit to Net investment gains/(losses) in the period of evaluation if actual experience or other evidence suggests that earlier assumptions should be revised.

The Company has variable annuity contracts that have GMAB and GMAB/GMWB Rider options. The Company has fixed indexed annuity contracts that have GMWB Rider options. The GMAB provides for a return of principal at the end of a tenyear period. The GMWB, with inflation protection, provides for a minimum amount of income at retirement. The GMAB/GMWB combination rider allows for guaranteed withdrawals from a benefit base after a selected waiting period. The benefit base is calculated as the maximum of principal times a roll up rate less any partial withdrawals during the accumulation phase, the current account value and the highest anniversary value over a specified period. The withdrawal amount is stated as a percentage of the benefit base and varies based on whether the annuitant selects lifetime withdrawals or a specified period. One version of this Rider has an inflation adjustment applied to the Guaranteed Withdrawal Amount.

The following table summarizes the account values and reserves for the different benefit types as of December 31, 2024:

Rider Type	Number of Contracts	Fixed Account Value	Variable Account Value	Total Fund Account Value	Reserves
GMAB	1,814 \$	6,126 \$	343,153	\$ 349,279	\$ (11,632)
GMWB w/inflation	9,984	13,312	2,345,835	2,359,147	23,606
GMAB/WB	14,375	58,837	3,660,240	3,719,077	(97,341)
Total	26,173 \$	78,275 \$	6,349,228	\$ 6,427,503	\$ (85,367)

The following table summarizes the account values and reserves for the different benefit types as of December 31, 2023:

Rider Type	Number of Contracts	Fixed Account Value	Variable Account Value	Total Fund Account Value	Reserves
GMAB	1,821 \$	1,769 \$	317,380	\$ 319,149	\$ (9,534)
GMWB w/inflation	10,600	16,458	2,353,297	2,369,755	32,707
GMAB/WB	15,239	47,945	3,611,221	3,659,166	(87,012)
Total	27,660 \$	66,172 \$	6,281,898	\$ 6,348,070	\$ (63,839)

The following table summarizes the GMAB, GMWB w/ inflation, and GMAB/WB liabilities, which are recorded in Reserves for future policy benefits on the Consolidated Balance Sheets, and changes in these liabilities, as of and for the years ended December 31:

2024	GMAB	GMWB w/ inflation	GMAB/WB	Total
Reserves for future policy benefits, beginning of year	\$ (9,534)	\$ 32,707	\$ (87,012)\$	(63,839)
Benefits paid to policyholders and beneficiaries	_	(104)	(114)	(218)
Decrease in reserves for future policy benefits	(2,098)	(8,997)	(10,215)	(21,310)
Reserves for future policy benefits, end of year	\$(11,632)	\$ 23,606	\$ (97,341) \$	(85,367)
2023	GMAB	GMWB w/ inflation	GMAB/WB	Total
Reserves for future policy benefits, beginning of year	\$ (5,777)	\$ 66,527	\$ (52,431) \$	8,319
Benefits paid to policyholders and beneficiaries	_	(24)	(81)	(105)
Decrease in reserves for future policy benefits	(3,757)	(33,796)	(34,500)	(72,053)
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The guaranteed living benefits are considered to be derivatives. Changes in these values are recorded in Net investment gains/(losses).

# **Note 10. INCOME TAXES**

The federal income tax expense/(benefit) is as follows:

YEARS ENDED DECEMBER 31,	2024	2023
Current	\$ 166,142	\$ 48,995
Deferred	115,097	(10,747)
Total Federal Income Tax Expense	\$ 281,239	\$ 38,248

The income taxes attributable to consolidated net income are different from the amounts determined by multiplying consolidated net income before income taxes by the expected statutory federal income tax rate. The difference between the amount of tax at the U.S. federal income tax rate of 21% and the consolidated tax provision is summarized as follows:

YEARS ENDED DECEMBER 31,		2024		2023	
Tax expense at 21%	\$	336,664	\$	50,183	
(Decrease)/increase in income taxes resulting from:					
Separate account dividends received deduction		(4,163)		(3,516)	
Dividends received deduction		(727)		(823)	
Tax exempt income		(887)	(465)		
LIHTC		(8,287)		(4,632)	
Corporate owned life insurance		(7,456)		(7,327)	
Sale of JMS		(27,145)		_	
Other	(6,759) 4,83				
Income tax expense	\$	281,239	\$	38,248	
Effective tax rate		17.54 %		16.01 %	

The effective tax rate is the ratio of income tax expense over income before income taxes.

The significant temporary differences that give rise to the deferred tax assets and liabilities at December 31 relate to the following:

	2024					
Deferred tax assets:						
Unrealized losses	\$ 328,608 \$	360,878				
Employee benefits	39,335	75,601				
LIHTC	_	13,888				
Valuation allowance	_	(209,139)				
Total deferred tax asset	367,943	241,228				
Deferred tax liabilities:						
Future policy benefits	(120,823)	(32,930)				
DAC	(509,193)	(492,611)				
Net unrealized gains	(57,568)	(65,202)				
Investments	(119,636)	(115,782)				
Other	(88,219)	(97,459)				
Total deferred tax liability	(895,439)	(803,984)				
Net deferred tax liability	\$ (527 <b>,</b> 496) \$	(562,756)				

The components of accrued income taxes are as follows:

	2024	2023	Change
Total Deferred Tax Assets	\$ 367,943	\$ 241,228	126,715
Total Deferred Tax Liabilities	(895,439)	(803,984)	(91,455)
Net Deferred Tax Liability	(527,496)	(562,756)	35,260
Current Income Tax Payable	(15,136)	_	(15,136)
Total Deferred Tax Liabilities	\$ (542,632)	\$ (562,756)	20,124

As of December 31, 2024, the Company recorded a net current federal income tax payable of \$15,136 including cash payments made in 2024 of \$16,000.

The Company utilized \$51,863 of the total LIHTC available as of December 31, 2024. The Company has no LIHTC credits available as of December 31, 2024.

The Company has not recorded a valuation allowance as of December 31, 2024, as management determined that capital deferred tax assets would be realized. The Company recorded the change in valuation allowance of \$209,139 and \$159,923 through Other Comprehensive Income as of December 31, 2024 and 2023. As part of its valuation allowance assessment, management considered the four sources of future taxable income.

The Company considered future reversals of taxable temporary differences in realizing deferred tax assets, however, the Company has not identified any tax planning strategies to support realization of its DTAs at December 31, 2024. Furthermore, the Company does not anticipate future taxable income exclusive of reversing temporary differences and carryforwards.

The Company did not have any tax reserves for uncertain tax positions as of December 31, 2024 and 2023. The Company recognizes interest and penalties, if any, related to unrecognized tax benefits, as a component of tax expense. During the years ended December 31, 2024 and 2023, the Company did not recognize or accrue penalties or interest.

Tax years 2021 and subsequent are still subject to audit by the Internal Revenue Service.

On August 16, 2022, the Inflation Reduction Act of 2022 ("Act") was passed by the US Congress and signed into law by President Biden. The Act includes a new corporate alternative minimum tax ("CAMT") for tax years beginning after December 31, 2022. The Company has determined that they are a non-applicable reporting entity in 2024 and 2023.

In December 2023, the FASB issued ASU 2023-09, Income Taxes—Improvements to Income Tax Disclosures, an update which enhances income tax disclosures. This guidance requires disaggregated information about an entity's effective tax rate reconciliation as well as information on income taxes paid. This update is applicable to all entities and is effective for non-public entities for fiscal years starting after December 15, 2025. Early adoption is permitted. The amendments in this update should be applied prospectively; however, retrospective application is permitted. We are currently evaluating the impact the new accounting guidance will have on our financial statements and disclosures.

#### **Note 11. REINSURANCE**

The Company has assumed and ceded reinsurance on certain life and annuity contracts under various agreements.

The table below highlights the reinsurance amounts shown in the accompanying financial statements.

	Direct	Assumed		Ceded	Net Amount		
December 31, 2024:							
Premiums Benefits Reserves	\$ 2,324,596 1,778,219 28,691,799	\$	227 4,484 (140)	\$ 50,924 165,654 716,645	\$	2,273,899 1,617,049 27,975,014	
December 31, 2023:							
Premiums Benefits	\$ 2,252,146 1,737,435	\$	1,653 8,406	\$ 56,737 260,597	\$	2,197,062 1,485,244	
Reserves	25,584,422		2,284	787,792		24,798,914	

Reinsurance recoverables with a carrying value of \$394,400 and \$445,528 were associated with a single reinsurer at December 31, 2024 and 2023, respectively. The recoverables are secured by investment grade securities with a market value of \$373,322 and \$436,542, respectively, held in trust.

Reinsurance recoverables with a carrying value of \$168,619 and \$181,322 were associated with a single reinsurer at December 31, 2024 and 2023, respectively. The recoverables are secured by investment grade securities with a market value of \$259,390 and \$255,627, respectively, held in trust.

The Company entered into a YRT agreement effective April 1, 2017, to reinsure an existing block of Universal Life business. The Company recorded \$4,887 and \$6,391 at December 31, 2024 and 2023, respectively, in Other liabilities with an offset to ceded deferred premium. After the initial twelve months, the deferred premium is amortized against gross profits of the reinsured block of business for a period limited to 15 years. The Company recognized amortization of unearned revenue of \$10,150 and \$8,646 through December 31, 2024 and 2023, respectively.

The Company entered into a coinsurance agreement effective January 1, 2013, to coinsure an existing block of guaranteed term products issued from 2007 through 2012. The Company established a Cost of Reinsurance asset of \$35,432 that will be amortized into income over a constant percentage of premium income, in the same manner as the original DAC. The Company recognized amortization expense of \$106 and \$1,148 through December 31, 2024 and 2023, respectively. The balance of the Cost of Reinsurance asset recorded in Other assets as of December 31, 2024 and 2023 was \$22,184 and \$22,290, respectively.

Note 12. DEBT

	2024	2023
Surplus notes	\$ 899,736	\$ 899,385
Bank loans – collateralized	_	4,800
Bank loans – uncollateralized	_	35,446
Total debt	\$ 899,736	\$ 939,631

On April 29, 2021, the Company issued a Surplus Note ("2021 Note") at par with a principal balance of \$500,000. The 2021 Note bears interest at 3.80%, and has a maturity date of April 29, 2061. The 2021 Note was issued pursuant to Rule 144A under the Securities Act of 1933, as amended and is administered by a U.S. bank as registrar/paying agent. Interest on the 2021 Note is scheduled to be paid semiannually on June 15 and December 15 of each year. Interest paid on the 2021 Note was \$19,000 and \$19,000 for the years ended December 31, 2024 and 2023, respectively.

On July 1, 2010, the Company issued a Surplus Note ("2010 Note") with a principal balance of \$200,000, at a discount of \$8,440. The 2010 Note bears interest at 7.625%, and has a maturity date of June 15, 2040. The 2010 Note was issued pursuant to Rule 144A under the Securities Act of 1933, as amended and are administered by a U.S. bank as registrar/

paying agent. Interest on the 7.625% 2010 Notes is scheduled to be paid semiannually on March 31 and September 30 of each year. At December 31, 2024 and 2023, the amortized cost basis of the 2010 Note was \$193,542 and \$193,322, respectively. Interest expense incurred on the 2010 Notes was \$15,250 and \$15,250 for the years ended December 31, 2024 and 2023, respectively.

On June 23, 2004, the Company issued a Surplus Note ("2004 Note") with a principal balance of \$200,000, at a discount of \$3,260. The 2004 Note bears interest at 6.65%, and has a maturity date of June 15, 2034. The 2004 Note was issued pursuant to Rule 144A under the Securities Act of 1933, as amended and are administered by a U.S. bank as registrar/paying agent. Interest on the 6.65% 2004 Note is scheduled to be paid semiannually on April 1 and October 1 of each year. At December 31, 2024 and 2023, the amortized cost basis of the 2004 Note was \$198,265 and \$198,134, respectively. Interest expense incurred on the 2004 Note was \$13,300 and \$13,300 for the years ended December 31, 2024 and 2023, respectively.

JMS, the Company's former broker/dealer affiliate, borrowed from banks in connection with the securities settlement process and to finance margin loans made to customers, which is captured in bank loans – collateralized and bank loans – uncollateralized. As detailed in Note 1, the Company closed on the sale of JMS on November 29, 2024. As such, the Company had no balances to consolidate as of December 31, 2024.

At December 31, 2023, the banks extended short-term bank loans in the amount of \$4,800, which was collateralized by customer-owned securities valued at approximately \$380 and Company owned securities valued at \$150,373. Certain collateral amounts exceeded the minimum requirements to allow for daily fluctuations. The bank loans were demand obligations and generally required interest based upon the federal funds rate. At December 31, 2023, the weighted-average interest rate on these borrowings was approximately 5.66%. All of the remaining bank loans, which consisted of overdrafts of depository accounts of \$35,446 as of December 31, 2023, were not collateralized. At December 31, 2023, the Company's broker/dealer affiliate had interest paid on debt of \$134,817. At December 31, 2023, the Company's broker/dealer affiliate had interest paid on debt of \$2,355,079 which were collateralized by securities of \$2,724,395. The Company's broker/dealer affiliate had utilized \$260,093 as of December 31, 2023 of securities owned by customers as collateral for Option Clearing Corporation ("OCC") margin requirements.

The Company's customer financing and securities settlement activities of its former broker/dealer affiliate required it to pledge customer securities as collateral in support of various secured financing sources such as bank loans and securities loaned. In the event the counterparty was unable to meet its contractual obligation to return customer securities pledged as collateral, the broker/dealer affiliate could have been exposed to the risk of acquiring the securities at prevailing market prices in order to satisfy its customer obligations. The broker/dealer affiliate controlled the risk by monitoring the fair value of securities pledged on a daily basis and by requiring adjustments of collateral levels in the event of excess market exposure. In addition, the broker/dealer affiliate established credit limits for such activities and monitored compliance on a daily basis.

The Company has not entered into repurchase agreements with financial institutions.

The Company has a line of credit of \$500 with the FHLB. As of December 31, 2024 and 2023, there were no outstanding balances on the line of credit.

**Note 13. BENEFIT PLANS** The Company has maintained both funded and unfunded non-contributory defined benefit pension plans covering eligible employees. The Company also maintains other postretirement benefit plans (health care plans) covering eligible existing retirees. The Company uses a measurement date of December 31 for all plans.

**QUALIFIED PENSION PLAN** The Company sponsored a funded qualified non-contributory defined benefit pension plan covering eligible employees. The Company's policy was to fund qualified pension costs in accordance with the Employee Retirement Income Security Act ("ERISA") of 1944 and maintained the option to increase its contribution above the minimum based upon an evaluation of the Company's tax and cash positions and the funded status of the plan.

The Company approved the freezing of benefits under its qualified pension plan effective December 31, 2005. Therefore, no further benefits were accrued for participants.

The Company's Board of Trustees approved the termination of its frozen qualified pension plan on May 31, 2024. The Company offered the option of receiving a lump sum payment to certain participants with vested qualified benefits in lieu of receiving monthly annuity payments. The Company transferred the remainder of the Plan's pension obligation to a third-party insurance provider by purchasing a group annuity contract which was fully funded directly by plan assets. The third-party insurance provider assumed the obligation to pay future pension benefits and to provide administrative services on January 1, 2025.

**NONQUALIFIED PENSION PLANS** The Company sponsored unfunded nonqualified pension plans covering eligible employees. The Company approved the freezing of benefits under its nonqualified Tax Equity and Fiscal Responsibility Act ("TEFRA") plan effective December 31, 2005. Therefore, no further benefits were accrued for participants under this plan.

On December 30, 2023, the Company approved amendments to terminate the unfunded nonqualified pension plans. The remaining participants will be paid in compliance with United States Internal Revenue Code Section 409A with an expected payout date of December, 2025.

**OTHER POSTRETIREMENT HEALTHCARE BENEFITS** The Company provides certain life insurance and health care benefits ("other postretirement healthcare plans") for its existing retired employees and financial professionals, and their beneficiaries and covered dependents.

On December 5, 2023, the Company approved an amendment to close the other postretirement healthcare plans to new retirees effective December 31, 2023. Therefore, no new retired employees or financial professionals are eligible to join the plan.

**OTHER PLANS** PML has a non-qualified deferred compensation plan that permit eligible key employees, financial professionals and trustees to defer portions of their compensation to these plans. Certain company contributions in excess of allowable qualified plan limits may also be credited to these plans. Company contributions are recorded as expenses and earnings/(losses) on investments are recorded to interest credited to policyholder funds in the Statements of Operations.

**BENEFIT OBLIGATIONS** Accumulated benefit obligations represent the present value of pension benefits earned as of the measurement date based on service and compensation and do not take into consideration future salary increases.

Projected benefit obligations for defined benefit plans represent the present value of pension benefits earned as of the measurement date projected for estimated salary increases to an assumed date with respect to retirement, termination, disability or death.

The following table sets forth the plans' change in projected benefit obligation of the defined benefit pension and other postretirement healthcare plans as of December 31:

		ual Pension ans	Vantis Pens	ion Plans	Other Postretirement Healthcare Plans			
	2024 2023		2024	2023	2024	2023		
Change in projected benefit obligation								
Projected benefit obligation at beginning of year	\$ 148,759	\$ 147,378	\$ 3,103	\$ 2,980	\$ 12,905 \$	11,012		
Service cost	_	_		_		247		
Interest cost	6,166	7,612	159	157	383	649		
Actuarial loss/(gain)	3,228	5,397	423	(34)	(2,144)	3,992		
Benefits paid	(11,718)	(11,628)		_	1,053	(2,995)		
Liabilities assumed								
Plan Amendment	_	_	_	_	(4,862)			
Settlements	(130,486)	_		_	_			
Projected benefit obligation at end of year	\$ 15,949	\$ 148,759	\$ 3,685	\$ 3,103	\$ 7,335 \$	12,905		

The weighted-average assumptions used to measure the actuarial present value of the projected benefit obligation were as follows as of December 31:

	Penn M Pensior		Vantis Pension Plans		Postret	her irement are Plans	
	2024	2023	2024	2023	2024	2023	
Qualified							
Discount rate	N/A	5.14 %	N/A	N/A	N/A	N/A	
Rate of compensation increase	N/A	N/A	N/A	N/A	N/A	N/A	
Nonqualified							
Discount rate <sup>(1)</sup>	N/A	N/A	4.85 %	5.16 %	5.52 %	5.19 %	
Rate of compensation increase	N/A	N/A	N/A	4.00 %	N/A	N/A	

<sup>(1) 2024</sup> discount rates are 4.85%, 4.85%, and 4.85% for the various Penn Mutual Nonqualified Pension Plans.

The discount rate is determined at the annual measurement date of the plans and is therefore subject to change each year. The rate reflects prevailing market rates for high quality fixed-income debt instruments with maturities corresponding to expected duration of the benefit obligations on the measurement date. The rate is used to discount the future cash flow of benefits obligations back to the measurement date.

The assumed health care cost trend rates used in determining the benefit obligation were as follows as of December 31:

	20	24	2023		
	Pre-65	Post-65	Pre-65	Post-65	
Health care cost trend rate assumed for next year	6.50 %	6.50 %	6.50 %	6.50 %	
Rate to which the cost trend rate is assumed to					
decline (the ultimate trend rate)	5.00 %	5.00 %	5.00 %	5.00 %	
Year that the rate reaches the ultimate trend rate	2031	2031	2030	2030	

**PLAN ASSETS** The change in plan assets of the benefit plans and other postretirement healthcare plans represents a reconciliation of beginning and ending balances of the fair value of the plan assets used to fund future benefit payments. The following table sets forth the change in plan assets as of December 31:

	Penn Mutual Pension Plans			Vantis Pension Plans				Other Postretirement Healthcare Plans			
	2024		2023	2024		2	023	2024		2023	
Change in plan assets:											
Fair value of plans assets at beginning of year	\$ 207,399	\$	194,033	\$	_	\$	_	\$	_	\$	_
Actual return on plan assets	3,877		22,835		_		_		_		
Employer contribution	2,240		2,159				_	(	1,053)		2,995
Benefits paid	(11,718)		(11,628)				_		1,053		(2,995)
Settlement	(130,486)		_				_		_		
Transfer of excess assets	(71,312)		_				_		_		
Fair value of plan assets at end of year	\$ —	\$	207,399	\$	_	\$	_	\$	_	\$	_

With the termination of PML's qualified pension plan during 2024, the excess plan assets were transferred directly to PML's defined contribution plan administrator to be used for future non-elective contributions.

Through 2023, the plan assets of the PML qualified pension plan consisted primarily of investments in mutual funds. The fair value of these funds is based upon quoted prices in active markets, resulting in a Level 1 classification. The PML qualified pension plan invests in a global unconstrained bond fund. The net asset value of this bond fund is calculated by the investment manager of the fund and provided to PML. PML uses this net asset value as a practical expedient to recognize the fair value of this fund. As a result, this bond fund is classified within Level 2 of the fair value hierarchy.

The fair values of the Company's pension plan assets as of December 31, 2023 were as follows:

	Penn Mutual Pension Plans									
Asset Category	FV Level 1	FV Level 2 L			FV Level 3	Total				
Equity funds	\$ 386	\$	_	\$	_	\$	386			
Bond funds	128,302		72,229		_		200,531			
Money market funds	6,482		_		_		6,482			
Total	\$ 135,170	\$	72,229	\$	_	\$	207,399			

The PML qualified pension plan's overall investment strategy in 2023 with respect to pension assets was growth, preservation of principal, preservation of purchasing power and partial immunization through asset/liability matching. To achieve these objectives, the Company had established a strategic asset allocation policy. Plan assets were diversified both by asset class and within each asset class in order to provide reasonable assurance that no single security or class of security will have a disproportionate impact on the plan. Performance of investment managers, liability measurement and investment objectives were reviewed on a regular basis.

The Company's pension plan asset allocation and target allocations at December 31, 2023 were as follows:

Asset Category	2023 Target Allocation	Percentage of Plan Assets
Equity funds	— %	0.2 %
Bond funds	100.0 %	96.7 %
Money market funds	— %	3.1 %
Total	100.0 %	100.0 %

**AMOUNTS RECOGNIZED IN THE CONSOLIDATED BALANCE SHEET** The funded status of the Company's pension plans is a comparison of the projected benefit obligations to the assets related to the respective plan, if any. The difference between the two represents amounts that have been appropriately recognized as expenses in prior periods that appear as the net amount recognized or represents amounts that will be recognized as expenses in the future through the amortization of the unrecognized net actuarial loss, unrecognized prior service costs, and remaining initial transition.

The following table sets forth the funded status of the plans as of December 31, 2024 and 2023 as of the measurement date, and then shows how the funded status is reconciled to the net asset and/or liability recognized in the Consolidated Balance Sheets.

	_ !	Penn Mutual Pension Plans			Vantis Pensio	n Plans	Other Postretirement Healthcare Plans			
		2024	2023		2024	2023		2024	2023	
Benefit obligation	\$	(15,949)	\$ (148,759)	\$	(3,685) \$	(3,103)	\$	(7,335) \$	(12,905)	
Fair value of plan assets		_	207,399			_		<del>-</del>		
Funded status	\$	(15,949)	58,640	\$	(3,685) \$	(3,103)	\$	(7,335) \$	(12,905)	

The funded status reconciles to amounts reported in the Consolidated Balance Sheets as follows for the years ended December 31:

	P	enn Mutu Pla	 Pension	Vantis Pens	io	n Plans	 ther Postret Healthcare	
		2024	2023	2024		2023	2024	2023
Prepaid pension asset (Other assets)	\$	_	\$ 75,216	\$ _	\$	_	\$ (7,335) \$	(12,905)
Accrued benefit liability (Other liabilities)		(15,949)	(16,576)	(3,685)		(3,103)	_	
Funded status	\$	(15,949)	\$ 58,640	\$ (3,685)	\$	(3,103)	\$ (7,335) \$	(12,905)

The breakout of the fair value of plan assets, projected benefit obligation and accumulated benefit obligation for plans in an overfunded status, where the fair value of plan assets exceeded the projected benefit obligation, and plans in an underfunded status, where the projected benefit obligation exceeded the fair value of plan assets were as follows as of:

		Overfunded	Pensi	on Plans	Underfunded Pension Plans					
December 31,		2024		2023		2024	2023			
Projected benefit obligation	\$	_	\$	(132,183)	\$	(15,949)	\$	(16,576)		
Fair value of plan assets		_		207,399		_		_		
Funded status	\$	_		75,216		(15,949)		(16,576)		
Accumulated benefit obligation	<b>1</b> \$	_	\$	(132,183)	\$	(15,949)	\$	(16,576)		

The amounts in accumulated other comprehensive income/(loss) that have not yet been recognized as part of net periodic benefit cost/(credit) were as follows as of:

_	Penn Mutual Pension Plans				_\	/antis Per	n Plans	Other Postretiremen Healthcare Plans				
December 31,	20	024		2023		2024		2023		2024		2023
Unrecognized prior service credit	\$	_	\$	83	\$	_	\$	_	\$	(4,348)	\$	_
Unrecognized actuarial loss (gain)		6,926		41,422		41		(399)		(5,334)		(3,602)
Total	\$	6,926	\$	41,505	\$	41	\$	(399)	\$	(9,682)	\$	(3,602)

**NET PERIODIC BENEFIT COST/(CREDIT) AND OTHER COMPREHENSIVE INCOME/(LOSS)** The components of net periodic benefit cost/(credit) were as follows for the years ended:

	Penn A Pension		Vantis F Pla		Oth Postreti Bene	rement
December 31,	2024	2023	2024	2023	2024	2023
Service cost	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 247
Interest cost	6,166	7,612	159	157	383	649
Expected return on plan assets	(10,826)	(13,245)	_	_	_	_
Amortization of prior service credit	17	20	_	_	(511)	_
Amount of recognized gains	1,434	1,482	(16)	(11)	(412)	(445)
Settlement (loss)/ gain	43,268	_		_	_	
Total net periodic benefit cost/(credit)	\$ 40,059	\$ (4,131)	\$ 143	\$ 146	\$ (540)	\$ 451

Amounts recognized in other comprehensive income/(loss) were as follows for the years ended:

	 Pension Pensio	 	Vantis Pla	Pen ans		 Oth Postreti Bene	ren	
December 31,	2024	2023	2024		2023	2024		2023
Current year actuarial loss/(gain)	\$ 10,178	\$ (4,193)	\$ 435	\$	(34)	\$ (2,144)	\$	3,992
Amortization of actuarial loss	(1,434)	(1,482)	16		_	412		445
Amortization of prior service credit	(17)	(20)	_		_	511		_
Settlement loss/(gain)	(43,268)	_	_		_	(4,862)		_
Total (gain)/loss recognized in other comprehensive income/(loss)	\$ (34,541)	\$ (5,695)	\$ 451	\$	(34)	\$ (6,083)	\$	4,437

The weighted-average assumptions used to determine net periodic benefit cost/(credit) were as follows for the years ended December 31:

	Pension I Pension		Vantis Po	ension	Otho Postretir Bene	ement
	2024	2023	2024	2023	2024	2023
Discount rate <sup>(1)</sup>	N/A	5.49 %	5.16 %	5.42 %	5.19 %	5.52 %
Expected return on plan assets	6.00 %	7.00 %	N/A	N/A	N/A	N/A
Rate of compensation increase	N/A	N/A	4.00 %	4.00 %	N/A	N/A

<sup>(1) 2024</sup> Discount rates for Penn Mutual nonqualified pension plans were 5.08%, 5.07%, and 5.00%.

The assumed health care cost trend rates used in determining net periodic costs were as follow for the years ended December 31:

_	202	4	202	3	
	Pre- 65	Post- 65	Pre- 65	Post- 65	
Health care cost trend rate assumed for current year	6.50 %	6.50 %	6.50 %	6.50 %	
Rate to which the cost trend rate is assumed to					
decline (the ultimate trend rate)	5.00 %	5.00 %	5.00 %	5.00 %	
Year that the rate reaches the ultimate trend rate	2031	2031	2030	2030	

**ACTUAL CONTRIBUTIONS AND BENEFITS** The contributions made and the benefits paid from the plans at December 31 were:

	Penn Mutu Pla	 ension	nsion Vantis Pension Plans				Other Postretirement Benefits			
	2024	2023		2024		2023		2024		2023
Employer contributions	\$ 2,240	\$ 2,159	\$	_	\$	_	\$	(1,053)	\$	2,995
Benefits paid	(11,718)	(11,628)		_		_		1,053		(2,995)
Settlements	(130,486)	_		_		_		_		

With the termination of the Company's qualified pension plan during 2024, there are no funding requirements under ERISA. Through 2023, the Company's funding policy was to contribute an amount at least equal to the minimum required contribution under ERISA.

PML expects to contribute to the nonqualified pensions and other postretirement healthcare plans in amounts equal to the expected benefit costs of approximately \$22,954 and \$875, respectively.

The estimated future benefit payments are based on the same assumptions used to measure the benefit obligations at December 31, 2024 and 2023. The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

	_	nn Mutual sion Plans	Vantis sion Plan	Re	ther Post tirement thcare Plans
2025	\$	19,230	\$ 3,724	\$	875
2026		_	_		818
2027		_	_		785
2028		_	_		727
2029		_	_		688
Years 2030-2034		_	_		2,789
Total	\$	19,230	\$ 3,724	\$	6,682

**DEFINED CONTRIBUTION PLANS** PML maintains four defined contribution retirement plans for substantially all of its employees and full-time financial professionals. For two plans, designated contributions of up to 6% of annual compensation are eligible to be matched by the Company. Contributions for the third plan are based on tiered earnings of full-time financial professionals.

For the years ended December 31, 2024 and 2023, the expense recognized for contributions to these plans was \$10,563 and \$16,579, respectively.

With the termination of PML's qualified pension plan during 2024, the excess plan assets were transferred directly to PML's defined contribution plan administrator to be used for future non-elective contributions.

# Note 14. ACCUMULATED OTHER COMPREHENSIVE INCOME

The following summarizes the components and changes in accumulated other comprehensive income for the years ended December 31, 2024 and 2023. For reclassification adjustments, the title of each line indicates the associated line item on the Consolidated Statements of Comprehensive Income:

Unrealized Gains/(Losses) on Investments           Reported balance, January 1,         \$ (1,319,552) \$ (1,951,550)           Gains/(losses) arising during the period:         \$ (1,319,552) \$ (1,951,550)           Available for sale securities, net of taxes of \$(120,009) and \$139,417         (451,462) \$ 524,254           Derivatives, net of taxes of \$571 and \$4,073         (1,774) \$ 15,314           Other securities, net of taxes of \$0 and \$6         131,724 \$ (102,467)           Change in reserves, DAC and unearned revenue, net of taxes of \$35,013 and \$(27,488) \$ (321,011) \$ 437,722           Reclassification adjustments:         \$ 576,111 \$ 44,578           Available for sale securities(**), net of taxes of \$153,143 and \$11,855         576,111 \$ 44,578           Derivatives, reclassified to net investment gains/(losses), net of taxes of \$5,611 \$ 44,578         44,578           Derivatives, reclassified to net investment gains/(losses), net of taxes of \$6,60         (16,680) \$ 576,111 \$ 44,578           Other securities, net of taxes of \$(1) and \$0         (20         —           Other securities, net of taxes of \$(1) and \$0         (168,083) \$ 3,035           Subtotal         408,026 \$ 34,933         472,075           Valuation allowance         209,493 \$ (15,992)3         189,923           Balance, December 31,         (29,643) \$ (30,663)         (30,663)           Gains/(losses) Janising during the period:	Years Ended December 31,	2024	2023
Gains/(losses) arising during the period:         Available for sale securities, net of taxes of \$(120,009) and \$139,417         (451,462)         524,254           Derivatives, net of taxes of \$571 and \$4,073         (1,274)         15,314           Other securities, net of taxes of \$571 and \$4,073         (1,274)         15,314           Other securities, net of taxes of \$50 and \$6         1         21           Change in reserves, DAC and unearned revenue, net of taxes of \$35,013 and \$(27,248)         313,724         (102,467)           Subtotal         (321,011)         435,7122           Reclassification adjustments:         Available for sale securities <sup>(6)</sup> , net of taxes of \$153,143 and \$11,855         576,111         44,578           Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0         —         (12,660)           Other securities, net of taxes of \$(1) and \$0         (2)         —           Change in DAC and unearned revenue <sup>(6)</sup> , net of taxes of \$(44,680) and \$807         (168,083)         3,035           Subtotal         408,026         34,953           Total other comprehensive income, unrealized losses on investments         87,015         472,075           Valuation allowance         209,139         159,923           Balance, December 31,         (20,643)         (30,663)           Gains/(losses) arising during the peri	Unrealized Gains/(Losses) on Investments		
Available for sale securities, net of taxes of \$(120,009) and \$139,417 (451,462) 524,254 Derivatives, net of taxes of \$571 and \$4,073 (1,274) 15,314 Other securities, net of taxes of \$571 and \$4,073 (1,274) 15,314 Other securities, net of taxes of \$50 and \$6 1 21 21 (102,467)	Reported balance, January 1,	\$ (1,319,552) \$	(1,951,550)
Available for sale securities, net of taxes of \$(120,009) and \$139,417 (451,462) 524,254 Derivatives, net of taxes of \$571 and \$4,073 (1,274) 15,314 Other securities, net of taxes of \$571 and \$4,073 (1,274) 15,314 Other securities, net of taxes of \$50 and \$6 1 21 21 (102,467)	Gains/(losses) arising during the period:		
Derivatives, net of taxes of \$571 and \$4,073         (1,274)         15,314           Other securities, net of taxes of \$0 and \$6         1         21           Change in reserves, DAC and unearned revenue, net of taxes of \$35,013 and \$(27,248)         131,724         (102,467)           Subtotal         (321,011)         437,122           Reclassification adjustments:         321,011         44,578           Available for sale securities <sup>(1)</sup> , net of taxes of \$153,143 and \$11,855         576,111         44,578           Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0         -         (12,660)           Other securities, net of taxes of \$(1) and \$0         (2)         -           Change in DAC and unearned revenue <sup>(1)</sup> , net of taxes of \$(44,680) and \$807         (168,083)         3,035           Subtotal         408,026         34,953           Total other comprehensive income, unrealized losses on investments         87,015         472,075           Valuation allowance         209,139         15,9923           Balance, December 31,         (29,643)         (30,663)           Gains/(losses) arising during the period:         (29,643)         (30,663)           Prior service cost, net of taxes of \$(1,778) and \$49         (6,689)         185           Subtotal         402         835     <		(451,462)	524,254
Change in reserves, DAC and unearned revenue, net of taxes of \$35,013 and \$(27,248)         (102,467)           Subtotal         (321,011)         437,122           Reclassification adjustments:         (321,011)         437,122           Available for sale securities <sup>(3)</sup> , net of taxes of \$153,143 and \$11,855         576,111         44,578           Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0 and \$(3,367)         —         (12,660)           Other securities, net of taxes of \$(1) and \$0         (2)         —           Change in DAC and unearned revenue <sup>(3)</sup> , net of taxes of \$(44,680) and \$807         (168,083)         3,035           Subtotal         408,026         34,953           Total other comprehensive income, unrealized losses on investments         87,015         472,075           Valuation allowance         209,03         159,923           Balance, December 31,         (1,023,398)         (1,319,525)           Funded Status of Postretirement Plans         29,643)         (30,663)           Reported balance, January 1         (29,643)         (30,663)           Gains/(losses) arising during the period:         3,839         —           Prior service cost, net of taxes of \$1,021 and \$0         3,839         —           Actuarial (losses)/gains, net of taxes of \$(1,078) and \$49         (6,689)	Derivatives, net of taxes of \$571 and \$4,073	(1,274)	
\$(27,248)	Other securities, net of taxes of \$0 and \$6	1	21
Reclassification adjustments: Available for sale securities(**), net of taxes of \$153,143 and \$11,855		131,724	(102,467)
Available for sale securities(1), net of taxes of \$153,143 and \$11,855 576,111 44,578 Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0 and \$(3,367)	Subtotal	(321,011)	437,122
Available for sale securities(1), net of taxes of \$153,143 and \$11,855 576,111 44,578 Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0 and \$(3,367)	Reclassification adjustments:		
Derivatives, reclassified to net investment gains/(losses), net of taxes of \$0 and \$(3,367)  Other securities, net of taxes of \$(1) and \$0  Change in DAC and unearned revenue <sup>(1)</sup> , net of taxes of \$(44,680) and \$807  Subtotal 408,026 34,953  Total other comprehensive income, unrealized losses on investments 87,015 472,075  Valuation allowance 209,139 159,923  Balance, December 31, (1,023,398) (1,319,552)  Funded Status of Postretirement Plans  Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Actuarial gains, net of taxes of \$1,021 and \$0 53  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)	·	576,111	44,578
Other securities, net of taxes of \$(1) and \$0 (2) — Change in DAC and unearned revenue <sup>(1)</sup> , net of taxes of \$(44,680) and \$807 (168,083) 3,035  Subtotal 408,026 34,953  Total other comprehensive income, unrealized losses on investments 87,015 472,075 Valuation allowance 209,139 159,923  Balance, December 31, (1,023,398) (1,319,552)  Funded Status of Postretirement Plans  Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 34,131 — Subtotal 34,131 — Subtotal 34,131 — Subtotal 34,131 — Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			
Change in DAC and unearned revenue(1), net of taxes of \$(44,680) and \$807(168,083)3,035Subtotal408,02634,953Total other comprehensive income, unrealized losses on investments87,015472,075Valuation allowance209,139159,923Balance, December 31,(1,023,398)(1,319,552)Funded Status of Postretirement Plans29,643)(30,663)Reported balance, January 1(29,643)(30,663)Gains/(losses) arising during the period:3,839—Prior service cost, net of taxes of \$1,021 and \$03,839—Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49(6,689)185Subtotal(2,850)185Reclassification adjustments(1):(2,850)185Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218(391)820Amortization of prior service cost, net of taxes of \$211 and \$479316Subtotal402835Curtailments and settlements arising during the period:53—Prior service cost, net of taxes of \$14 and \$053—Actuarial gains, net of taxes of \$9,072 and \$034,131—Subtotal34,184—Total other comprehensive income, funded status of postretirement plans31,7361,020Balance, December 312,093(29,643)			(12,660)
Subtotal 408,026 34,953 Total other comprehensive income, unrealized losses on investments 87,015 472,075 Valuation allowance 209,139 159,923 Balance, December 31, (1,023,398) (1,319,552) Funded Status of Postretirement Plans Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period: Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185 Subtotal (0,850) 185 Reclassification adjustments <sup>(2)</sup> : Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820 Amortization of prior service cost, net of taxes of \$211 and \$4 793 16 Subtotal 402 835 Curtailments and settlements arising during the period: Prior service cost, net of taxes of \$14 and \$0 53 — Actuarial gains, net of taxes of \$9,072 and \$0 34,131 — Subtotal 34,184 — Total other comprehensive income, funded status of postretirement plans 31,736 1,020 Balance, December 31 2,093 (29,643)		, ,	_
Total other comprehensive income, unrealized losses on investments  Valuation allowance  209,139  159,923  Balance, December 31,  Funded Status of Postretirement Plans  Reported balance, January 1  (29,643)  (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0  Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49  (6,689)  185  Subtotal  Reclassification adjustments(a):  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218  Amortization of prior service cost, net of taxes of \$211 and \$4  Amortization of prior service cost, net of taxes of \$211 and \$4  Fundant and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0  Actuarial gains, net of taxes of \$14 and \$0  Actuarial gains, net of taxes of \$9,072 and \$0  Subtotal  Total other comprehensive income, funded status of postretirement plans  31,736  1,020  Balance, December 31  2,093  (29,643)  (29,643)  (131,315,963)  (29,643)  (29,643)  (30,663)  (40,689)  (30,663)  (40,689)  (40,68		• • • • • •	
Valuation allowance209,139159,923Balance, December 31,(1,023,398)(1,319,552)Funded Status of Postretirement Plans(29,643)(30,663)Reported balance, January 1(29,643)(30,663)Gains/(losses) arising during the period:****Prior service cost, net of taxes of \$1,021 and \$03,839—Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49(6,689)185Subtotal(2,850)185Reclassification adjustments(3):****(391)820Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218(391)820Amortization of prior service cost, net of taxes of \$211 and \$479316Subtotal402835Curtailments and settlements arising during the period:Prior service cost, net of taxes of \$14 and \$053—Actuarial gains, net of taxes of \$9,072 and \$034,131—Subtotal34,184—Total other comprehensive income, funded status of postretirement plans31,7361,020Balance, December 312,093(29,643)			_
Balance, December 31, (1,023,398) (1,319,552)  Funded Status of Postretirement Plans  Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 — Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)	·		
Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 3,839 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments(2):  Amortization of actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Amortization of prior service cost, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			
Reported balance, January 1 (29,643) (30,663)  Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments(2):  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 — Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)		(1,023,398)	(1,319,552)
Gains/(losses) arising during the period:  Prior service cost, net of taxes of \$1,021 and \$0 Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185 Subtotal (2,850) 185 Reclassification adjustments(2):  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 Amortization of prior service cost, net of taxes of \$211 and \$4 793 16 Subtotal 402 835 Curtailments and settlements arising during the period: Prior service cost, net of taxes of \$14 and \$0 53 Actuarial gains, net of taxes of \$9,072 and \$0 34,131 Subtotal 34,184 Total other comprehensive income, funded status of postretirement plans 31,736 1,020 Balance, December 31 2,093 (29,643)		(20 (12)	(20 ((2)
Prior service cost, net of taxes of \$1,021 and \$0 3,839 — Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 — Actuarial gains, net of taxes of \$9,072 and \$0 34,131 — Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)		(29,643)	(30,663)
Actuarial (losses)/gains, net of taxes of \$(1,778) and \$49 (6,689) 185  Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)	Gains/(losses) arising during the period:		
Subtotal (2,850) 185  Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			_
Reclassification adjustments <sup>(2)</sup> :  Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 (391) 820  Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)		(6,689)	185
Amortization of actuarial (losses)/gains, net of taxes of \$(104) and \$218 Amortization of prior service cost, net of taxes of \$211 and \$4  Subtotal  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0  Actuarial gains, net of taxes of \$9,072 and \$0  Subtotal  Total other comprehensive income, funded status of postretirement plans  Balance, December 31  (391)  820  (391)  820  831  793  16  793  635  —  34,731  —  Total other comprehensive income, funded status of postretirement plans  31,736  1,020  2,093  (29,643)		(2,850)	185
Amortization of prior service cost, net of taxes of \$211 and \$4 793 16  Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			
Subtotal 402 835  Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			
Curtailments and settlements arising during the period:  Prior service cost, net of taxes of \$14 and \$0 53 —  Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)		793	
Prior service cost, net of taxes of \$14 and \$0 53 — Actuarial gains, net of taxes of \$9,072 and \$0 34,131 — Subtotal 34,184 — Total other comprehensive income, funded status of postretirement plans 31,736 1,020 Balance, December 31 2,093 (29,643)		402	835
Actuarial gains, net of taxes of \$9,072 and \$0 34,131 —  Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)			
Subtotal 34,184 —  Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)		53	_
Total other comprehensive income, funded status of postretirement plans 31,736 1,020  Balance, December 31 2,093 (29,643)	Actuarial gains, net of taxes of \$9,072 and \$0	34,131	
Balance, December 31 2,093 (29,643)	Subtotal	34,184	
	Total other comprehensive income, funded status of postretirement plans	31,736	1,020
Total Accumulated Other Comprehensive Income, December 31 \$ (1,021,305) \$ (1,349,195)	Balance, December 31	2,093	(29,643)
	Total Accumulated Other Comprehensive Income, December 31	\$ (1,021,305) \$	(1,349,195)

<sup>(1)</sup> Reclassified to net investment gains/(losses)

<sup>(2)</sup> Reclassified to general expenses

## Note 15. COMMITMENTS, CONTINGENCIES AND UNCERTAINTIES

The Company has obligations as a lessee for office space with initial noncancelable terms in excess of one year. The Company classified these leases as operating leases. These leases generally contain renewal options for periods ranging from two to five years. Because the Company is not reasonably certain to exercise these renewal options, the optional renewal options are excluded from lease payments. The Company's leases do not include termination options for either party to the lease or restrictive financial or other covenants. Payments due under the lease contracts include fixed payments plus, for many of the Company's leases, variable payments. The Company's office space leases require it to make variable payments for the Company's proportionate share of the building's property taxes, insurance, and common area maintenance. These variable lease payments are not included in lease payments used to determine lease liability and are recognized as variable costs when incurred.

Maturities of lease liabilities under non-cancelable operating leases as of December 31, 2024 are as follows:

For the year ending:	erating eases
2025	\$ 4,023
2026	2,156
2027	833
2028	453
2028	288
Thereafter	
Total Lease payments	7,753
Less: Imputed interest	(1,449)
Total lease liabilities	\$ 6,304

Lease term and discount rate for operating leases as of December 31, 2024 are as follows:

Weighted average remaining lease term: 1.29 years

Weighted average discount rate: 1.67%

Other supplemental cash flow information related to operating leases as of December 31, 2024 are as follows:

Cash paid for amounts included in the measurement of lease liabilities: \$6,396

ROU asset obtained in exchange for lease obligations: \$3,137

**INVESTMENTS** In the normal course of business, the Company extends commitments relating to its investment activities. As of December 31, 2024, the Company had outstanding commitments totaling \$820,878, relating to these investment activities. The fair value of these commitments approximates the face amount.

**REINSURANCE** The Company has a non-interest bearing variable funding note ("LLC") with a principle redemption date of December 31, 2044, with a current face amount of \$1,048,260 to support a modified coinsurance arrangement with a reinsurer. The LLC is not carried as an asset on the Company's consolidated balance sheet. Upon certain triggering events, the LLC may be called upon to pay policyholder benefits under a reinsurance agreement. Interest is payable when amounts are drawn upon at the then prevailing prime rate. The Company pays a fee on the amount financed. For the years ended December 31, 2024 and 2023, total fees incurred were \$7,094 and \$6,852, respectively.

**LITIGATION** The Company and its subsidiaries are involved in litigation arising in and out of the normal course of business, which seek both compensatory and punitive damages. In addition, the regulators within the insurance and brokerage industries continue to focus on market conduct and compliance issues. While the Company is not aware of any actions or allegations that should reasonably give rise to a material adverse impact to the Company's financial position or liquidity, the outcome of litigation cannot be foreseen with certainty.

For some matters, the Company is able to estimate a possible range of loss. For such matters in which a loss is probable, an accrual has been made. For matters where the Company, however, believes a loss is reasonably possible, but not probable, no accrual is required. For matters for which an accrual has been made, but there remains a reasonably possible range of loss in excess of the amounts accrued or for matters where no accrual is required, the Company develops an estimate of the unaccrued amounts of the reasonably possible range of losses.

**GUARANTY FUNDS** The Company is subject to insurance guaranty fund laws in the states in which it does business. These laws assess insurance companies' amounts to be used to pay benefits to policyholders and policy claimants of insolvent insurance companies. Many states allow these assessments to be credited against future premium taxes. The liability for estimated guaranty fund assessments net of applicable premium tax credits as of December 31, 2024 and 2023 was \$235. The Company believes such assessments in excess of amounts accrued will not materially impact its financial statement position, results of operation or liquidity.

#### Note 16. STATUTORY FINANCIAL INFORMATION

**STATUTORY ACCOUNTING PRINCIPLES** As described in Note 1, the insurance companies are required to file financial statements with their state of domicile in accordance with statutory accounting practices prescribed or permitted and as codified by the NAIC, which is a comprehensive basis of accounting other than GAAP. The Statutory accounting practices primarily differ from GAAP by charging policy acquisition costs to expense as incurred, recognizing certain policy fees as revenue when billed, establishing future policy benefit liabilities using different actuarial assumptions, reporting surplus notes as surplus instead of debt, as well as valuing investments and certain assets and accounting for deferred income taxes on a different basis.

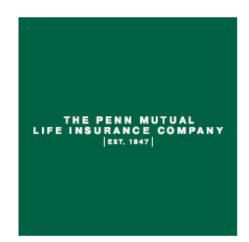
Investments in bonds and preferred stocks are generally carried at amortized cost or market value. An Asset Valuation Reserve ("AVR") is established as a liability to offset potential investment losses and an Interest Maintenance Reserve ("IMR") is established as a liability to capture capital gains/(losses) on the sale of fixed income investments, resulting from changes in the general level of interest rates.

**STATUTORY NET INCOME AND SURPLUS** The combined life insurance companies' statutory capital and surplus at December 31, 2024 and 2023 was \$3,892,497 and \$2,864,542, respectively. The combined life insurance companies' net income, determined in accordance with statutory accounting practices, for the years ended December 31, 2024 and 2023 was \$693,225 and \$90,470, respectively.

RISK-BASED CAPITAL Risk-based capital is a method developed by the NAIC to measure the minimum amount of capital appropriate for an insurance company to support its overall business operations in consideration of its size and risk profile. The formulas for determining the amount of risk-based capital specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk. Additionally, certain risks are required to be measured using actuarial cash flow modeling techniques, subject to formulaic minimums. The adequacy of the insurance companies' actual capital is measured by the risk-based capital results, as determined by the formulas. Companies below minimum risk-based capital requirements are classified within certain levels, each of which requires specified corrective action. At December 31, 2024, the Company's surplus exceeds these minimum levels.

### **Note 17. SUBSEQUENT EVENTS**

The Company has evaluated events subsequent to December 31, 2024 and through the financial statement issuance date of February 20, 2025 and has determined that there were no significant events requiring recognition in the financial statements and no additional events requiring disclosure in the financial statements.



# About The Penn Mutual Life Insurance Company

For over 175 years, Penn Mutual has empowered individuals, families and businesses on the journey to achieve their financial goals. Through our partnership with financial professionals across the U.S., we help instill the confidence and reliability that comes from a stronger financial future.

Penn Mutual and its affiliates offer a comprehensive suite of competitive products and services to meet the unique needs of financial professionals and their clients, including life insurance, annuities, wealth management and institutional asset management. To learn more, including current financial strength ratings, visit pennmutual.com.





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